

# NEBRASKA

Good Life. Great Service.

DEPT. OF ADMINISTRATIVE SERVICES

October 24, 2017

Dear Prospective Vendor:

The State of Nebraska Purchasing Bureau is issuing the following solicitation:

Solicitation Number:	5709 OF
Commodity:	Liquid Deicing Products
Opening Date:	November 14, 2017; 2:00 PM Central Time
Buyer:	Julie Dabydeen/Julie Schiltz

Copies of 5709 OF and all information relevant to this solicitation to include addenda and/or amendments may be obtained from the State Purchasing Bureau web site at:

<http://das.nebraska.gov/materiel/purchasing.html>

**It is the responsibility of the bidder to check this site for other pertinent information and any mandatory requirements. All information relevant to this solicitation to include addenda and/or amendments that may be issued prior to the opening date will be posted to the web site.**

Solicitation responses must be in a sealed envelope that indicates the Solicitation Number and Opening Date. Sealed responses must be received in the State Purchasing Bureau on or before November 14, 2017 at 2:00 PM Central Time, at which time responses will be publicly opened. Solicitation response should be sent to:

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, NE 68508

Any problems accessing the website regarding the above solicitation should be faxed to the State Purchasing Bureau at 402-471-2089.

Sincerely,

  
Julie Dabydeen/Julie Schiltz, Buyers  
State Purchasing Bureau

Material Administrator

Department of Administrative Services | MATERIEL DIVISION

1526 K Street, Ste. 130  
Lincoln, Nebraska 68508

OFFICE 402-471-6500  
FAX 402-471-2089

[das.nebraska.org](http://das.nebraska.org)

# State of Nebraska - INVITATION TO BID CONTRACT

Return to:  
State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

Telephone: 402-471-6500  
Fax: 402-471-2089

Date	10/24/17	Page	1 of 3
Solicitation Number	5709 OF		
Opening Date and Time	11/14/17	2:00 pm	
Buyer	JULIE DABYDEEN/JULIE SCHILTZ (AS)		

**DESTINATION OF GOODS**  
MULTIPLE DELIVERY LOCATIONS  
PLEASE REFER TO DOCUMENTATION  
FOR DELIVERY ADDRESSES.

Per Nebraska's Transparency in Government Procurement Act, DAS is required to collect statistical information regarding the number of contracts awarded to Nebraska contractors. This information is for statistical purposes only and will not be considered for contract award purposes.

\_\_\_\_ NEBRASKA CONTRACTOR AFFIDAVIT: Bidder hereby attests that bidder is a Nebraska Contractor. " Nebraska Contractor" shall mean any bidder who has maintained a bona fide place of business and at least one employee within this state for at least the six (6) months immediately preceding the posting date of this ITB.

\_\_\_\_ I hereby certify that I am a Resident disabled veteran or business located in a designated enterprise zone in accordance with Neb. Rev. Stat. §73-107 and wish to have preference, if applicable, considered in the award of this contract.

Contract to supply and deliver Liquid Deicing Products to the State of Nebraska as per the attached specifications for a One (1) year period from date of award. The contract may be renewed for Four (4) additional One (1) year periods when mutually agreeable to the vendor and the State of Nebraska.

(ml 10/23/2017)

## INVITATION

Line	Description	Quantity	Unit of Measure	Unit Price	Extended Price
1	MELTDOWN APEX - DISTRICT 1	412,500.0000	GL	N/A	_____
2	MELTDOWN APEX - DISTRICT 2	9,000.0000	GL	N/A	_____
3	MELTDOWN APEX - DISTRICT 3	9,000.0000	GL	N/A	_____
4	MELTDOWN APEX - DISTRICT 4	360,000.0000	GL	N/A	_____
5	MELTDOWN APEX - DISTRICT 5	920,000.0000	GL	N/A	_____
6	MELTDOWN APEX - DISTRICT 6	265,000.0000	GL	N/A	_____

## BIDDER MUST COMPLETE THE FOLLOWING

DISCOUNT PAYMENT TERMS: \_\_\_\_\_ % \_\_\_\_\_ DAYS

By signing this Invitation to Bid form, the bidder guarantees compliance with the provisions stated in this Invitation to Bid, agrees to the terms and conditions unless otherwise agreed to (see Section III) and certifies that bidder maintains a drug free work place environment. Vendor will furnish the items requested within \_\_\_\_\_ days after receipt of order. Failure to enter Delivery Date may cause quotation to be REJECTED.

Sign Here *Stephen Leeds*  
(Authorized Signature MANDATORY - MUST BE SIGNED IN INK)

Enter Contact Information Below

VENDOR# \_\_\_\_\_  
VENDOR: Smith Fertilizer & Grain  
Address: 1650 Quebec St.  
Knoxville, IA 50138

Contact: Stephen Leeds  
Telephone: 641-828-8508  
Facsimile: 641-828-8501  
Email: steve.l@sfgiowa.com

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## INVITATION

Line	Description	Quantity	Unit of Measure	Unit Price	Extended Price
7	MELTDOWN APEX - DISTRICT 7	70,500.0000	GL	N/A	_____
8	MELTDOWN APEX - DISTRICT 8	40,500.0000	GL	N/A	_____
9	BEET 55 - DISTRICT 1	9,000.0000	GL	\$ 1.47	\$ 13,230.00
10	BEET 55 - DISTRICT 2	75,000.0000	GL	\$ 1.46	\$ 109,500.00
11	BEET 55 - DISTRICT 3	445,500.0000	GL	\$ 1.43	\$ 637,065.00
12	BEET 55 - DISTRICT 4	9,000.0000	GL	\$ 1.52	\$ 13,680.00
13	BEET 55 - DISTRICT 5	9,000.0000	GL	\$ 1.52	\$ 13,680.00
14	BEET 55 - DISTRICT 6	9,000.0000	GL	\$ 1.55	\$ 13,950.00
15	BEET 55 - DISTRICT 7	9,000.0000	GL	\$ 1.58	\$ 14,220.00
16	BEET 55 - DISTRICT 8	9,000.0000	GL	\$ 1.56	\$ 14,040.00
17	FREEZGARD CI+ - DISTRICT 1	9,000.0000	GL	N/A	_____
18	FREEZGARD CI+ - DISTRICT 2	9,000.0000	GL	N/A	_____
19	FREEZGARD CI+ - DISTRICT 3	9,000.0000	GL	N/A	_____
20	FREEZGARD CI+ - DISTRICT 4	9,000.0000	GL	N/A	_____
21	FREEZGARD CI+ - DISTRICT 5	9,000.0000	GL	N/A	_____
22	FREEZGARD CI+ - DISTRICT 6	9,000.0000	GL	N/A	_____
23	FREEZGARD CI+ - DISTRICT 7	9,000.0000	GL	N/A	_____
24	FREEZGARD CI+ - DISTRICT 8	9,000.0000	GL	N/A	_____
25	NEXGEN TORCH - DISTRICT 1	9,000.0000	GL	N/A	_____
26	NEXGEN TORCH - DISTRICT 2	9,000.0000	GL	N/A	_____
27	NEXGEN TORCH - DISTRICT 3	9,000.0000	GL	N/A	_____
28	NEXGEN TORCH - DISTRICT 4	9,000.0000	GL	N/A	_____

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## INVITATION

Line	Description	Quantity	Unit of Measure	Unit Price	Extended Price
29	NEXGEN TORCH - DISTRICT 5	9,000.0000	GL	N/A	
30	NEXGEN TORCH - DISTRICT 6	9,000.0000	GL	N/A	
31	NEXGEN TORCH - DISTRICT 7	9,000.0000	GL	N/A	
32	NEXGEN TORCH - DISTRICT 8	9,000.0000	GL	N/A	
33	GEOMELT 55 - DISTRICT 1	9,000.0000	GL	N/A	
34	GEOMELT 55 - DISTRICT 2	9,000.0000	GL	N/A	
35	GEOMELT 55 - DISTRICT 3	9,000.0000	GL	N/A	
36	GEOMELT 55 - DISTRICT 4	9,000.0000	GL	N/A	
37	GEOMELT 55 - DISTRICT 5	9,000.0000	GL	N/A	
38	GEOMELT 55 - DISTRICT 6	9,000.0000	GL	N/A	
39	GEOMELT 55 - DISTRICT 7	9,000.0000	GL	N/A	
40	GEOMELT 55 - DISTRICT 8	9,000.0000	GL	N/A	

## INVITATION TO BID

### Number 5709-OF

The State of Nebraska (State), Department of Administrative Services (DAS), Materiel Division, State Purchasing Bureau (SPB), is issuing this Invitation to Bid (ITB) for Liquid Deicing Products contract, ITB Number 5709 OF for the purpose of selecting a qualified Bidder(s) to provide liquid deicing products. Specifications can be found in Section VII. The resulting contract may not be an exclusive contract as the State reserves the right to contract for the same or similar goods from other sources now or in the future.

The term of the contract will be one (1) year commencing upon execution of the contract by the State and the Bidder. The Contract includes the option to renew for four (4) additional one (1) year periods upon mutual agreement of the Parties. The State reserves the right to extend the period of this contract beyond the termination date when mutually agreeable to the Parties.

**INFORMATION PERTINENT TO THIS INVITATION TO BID CAN BE FOUND ON THE INTERNET AT:**  
<http://das.nebraska.gov/materiel/purchasing.html>.

**IMPORTANT NOTICE:** Pursuant to Neb. Rev. Stat. § 84-602.02, State contracts in effect as of January 1, 2014, and contracts entered into thereafter, must be posted to a public website. The resulting contract, the ITB, and the successful Bidder's bid or response will be posted to a public website managed by DAS, which can be found at:

<https://statecontracts.nebraska.gov/>

In addition and in furtherance of the State's public records statute (Neb. Rev. Stat. § 84-712 et seq.) all bids or responses received regarding this ITB will be posted to the SPB website.

These postings will include the entire bid or response. Bidders must request that proprietary information be excluded from the posting. The Bidder must identify the proprietary information, mark the proprietary information according to state law, and submit the proprietary information in a separate container or envelope marked conspicuously using an indelible method with the words "PROPRIETARY INFORMATION". The Bidder must submit a **detailed written document showing** that the release of the proprietary information would give a business advantage to named business competitor(s) and explain how the named business competitor(s) will gain an actual business advantage by disclosure of information. The mere assertion that information is proprietary or that a speculative business advantage might be gained is not sufficient. (See Attorney General Opinion No. 92068, April 27, 1992) **THE BIDDER MAY NOT ASSERT THAT THE ENTIRE BID OR RESPONSE IS PROPRIETARY. COST WILL NOT BE CONSIDERED PROPRIETARY AND IS A PUBLIC RECORD IN THE STATE OF NEBRASKA.** The State will then determine, in its discretion, if the interests served by nondisclosure outweighs any public purpose served by disclosure. (See Neb. Rev. Stat. § 84-712.05(3)) The Bidder will be notified of the agency's decision. Absent a State determination that information is proprietary, the State will consider all information a public record subject to release regardless of any assertion that the information is proprietary.

If the agency determines it is required to release proprietary information, the Bidder will be informed. It will be the Bidder's responsibility to defend the Bidder's asserted interest in non-disclosure.

To facilitate such public postings, with the exception of proprietary information, the State of Nebraska reserves a royalty-free, nonexclusive, and irrevocable right to copy, reproduce, publish, post to a website, or otherwise use any contract, bid, or response to this ITB for any purpose, and to authorize others to use the documents. Any individual or entity awarded a contract, or who submits a bid or response to this ITB, specifically waives any copyright or other protection the contract, bid, or response to the ITB may have; and, acknowledges that they have the ability and authority to enter into such waiver. This reservation and waiver is a prerequisite for submitting a bid or response to this ITB, and award of a contract. Failure to agree to the reservation and waiver will result in the bid or response to the ITB being found non-responsive and rejected.

**Any entity awarded a contract or submitting a bid or response to the ITB agrees not to sue, file a claim, or make a demand of any kind, and will indemnify and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials from and against any and all claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses, sustained or asserted against the State, arising out of, resulting from, or attributable to the posting of the contract or the bids and responses to the ITB, awards, and other documents.**

## TABLE OF CONTENTS

INVITATION TO BID .....	i
TABLE OF CONTENTS .....	ii
GLOSSARY OF TERMS .....	iv
<b>I. PROCUREMENT PROCEDURE .....</b>	<b>8</b>
A. GENERAL INFORMATION .....	8
B. PROCURING OFFICE AND COMMUNICATION WITH STATE STAFF AND EVALUATORS .....	8
C. COMMUNICATION WITH STATE STAFF .....	8
D. SCHEDULE OF EVENTS .....	8
E. WRITTEN QUESTIONS AND ANSWERS .....	9
F. RECYCLING (§ 81-15,159(d)(2)) .....	9
G. SECRETARY OF STATE/TAX COMMISSIONER REGISTRATION REQUIREMENTS (Statutory) .....	9
H. ETHICS IN PUBLIC CONTRACTING .....	9
I. SPECIFICATIONS .....	9
J. SAMPLES .....	10
K. BID PREPARATION COSTS .....	10
L. DISCOUNTS .....	10
M. PRICES .....	10
N. DEVIATIONS FROM THE INVITATION TO BID .....	10
O. ALTERNATE/EQUIVALENT BIDS .....	10
P. LUMP SUM OR 'ALL OR NONE' BIDS .....	10
Q. BID REQUIREMENTS .....	11
R. FAILURE TO COMPLY WITH INVITATION TO BID .....	11
S. SUBMISSION OF BIDS .....	11
T. EMAIL SUBMISSIONS .....	11
U. BID CORRECTIONS .....	11
V. LATE BIDS .....	11
W. BID OPENING .....	11
X. BID TABULATIONS .....	12
Y. BEST AND FINAL OFFER .....	12
Z. REFERENCE AND CREDIT CHECKS .....	12
AA. REJECTION OF BIDS .....	12
BB. RESIDENT BIDDER .....	12
CC. AWARD .....	12
<b>II. TERMS AND CONDITIONS .....</b>	<b>14</b>
A. GENERAL .....	14
B. NOTIFICATION .....	15
C. GOVERNING LAW .....	15
D. CHANGE ORDERS OR SUBSTITUTIONS .....	15
E. BREACH .....	16
F. NON-WAIVER OF BREACH .....	16
G. SEVERABILITY .....	16
H. INDEMNIFICATION .....	17
I. ATTORNEY'S FEES .....	17
J. ASSIGNMENT, SALE, OR MERGER .....	18
K. CONTRACTING WITH OTHER POLITICAL SUB-DIVISIONS OF THE STATE OR ANOTHER STATE .....	18
L. FORCE MAJEURE .....	18
M. CONFIDENTIALITY .....	19
N. EARLY TERMINATION .....	19
O. CONTRACT CLOSEOUT .....	20
<b>III. CONTRACTOR DUTIES .....</b>	<b>21</b>
A. INDEPENDENT CONTRACTOR / OBLIGATIONS .....	21
B. EMPLOYEE WORK ELIGIBILITY STATUS .....	21
C. COMPLIANCE WITH CIVIL RIGHTS LAWS AND EQUAL OPPORTUNITY EMPLOYMENT / NONDISCRIMINATION (Statutory) .....	22
D. COOPERATION WITH OTHER CONTRACTORS .....	22
E. PERMITS, REGULATIONS, LAWS .....	22

F.	NOTICE OF POTENTIAL CONTRACTOR BREACH .....	23
G.	ANTITRUST .....	23
H.	CONFLICT OF INTEREST .....	23
I.	SITE RULES AND REGULATIONS .....	24
J.	ADVERTISING .....	24
K.	DISASTER RECOVERY/BACK UP PLAN .....	24
L.	DRUG POLICY .....	24
<b>IV.</b>	<b>PAYMENT.....</b>	<b>25</b>
A.	PROHIBITION AGAINST ADVANCE PAYMENT .....	25
B.	TAXES .....	25
C.	INVOICES .....	25
D.	PAYMENT (Statutory).....	25
E.	LATE PAYMENT (Statutory).....	25
F.	SUBJECT TO FUNDING / FUNDING OUT CLAUSE FOR LOSS OF APPROPRIATIONS (Statutory).....	26
G.	RIGHT TO AUDIT (Statutory) .....	26
<b>V.</b>	<b>SCOPE OF WORK .....</b>	<b>27</b>
A.	SCOPE .....	27
B.	PRE-APPROVED PRODUCTS .....	27
C.	AMENDMENT .....	27
D.	CHANGE ORDER.....	27
E.	REVISIONS .....	27
H.	FIELD INSPECTION, UNLOADING, SAMPLING and TESTING.....	29
<b>VI.</b>	<b>INVITATION TO BID - GENERAL PROVISIONS .....</b>	<b>30</b>
A.	BIDDER INSTRUCTIONS.....	30
B.	NON-COMPLIANCE STATEMENT .....	30
C.	ACCEPTABLE BRANDS .....	31
D.	ANNUAL USAGE, ESTIMATED .....	31
E.	USAGE REPORT .....	31
F.	DELIVERY LOCATIONS/INSTRUCTIONS (BIDDER IS CERTIFYING THAT THEY CAN MEET THE DELIVERY LOCATIONS/INSTRUCTIONS) .....	32
G.	QUALITY.....	32
H.	J. AUTHORIZED DEALER.....	32
I.	SUBSTITUTIONS .....	33
J.	SECRETARY OF STATE REGISTRATION REQUIREMENTS .....	33
<b>VII.</b>	<b>INVITATION TO BID - LIQUID DEICING PRODUCTS TECHNICAL SPECIFICATIONS .....</b>	<b>34</b>
A.	BIDDER INSTRUCTIONS.....	34
B.	NON-COMPLIANCE STATEMENT .....	34
C.	PRODUCT SPECIFICATIONS .....	34
	<b>Form A Bidder Contact Sheet.....</b>	<b>41</b>
	<b>Attachment A Nebraska Department of Transportation District Map .....</b>	<b>42</b>
	<b>Attachment B Annual Usage and Locations .....</b>	<b>43</b>
	<b>Attachment C Price Adjustments.....</b>	<b>44</b>

## GLOSSARY OF TERMS

**Acceptance Test Procedure:** Benchmarks and other performance criteria, developed by the State or other sources of testing standards, for measuring the effectiveness of products or goods and the means used for testing such performance.

**Addendum:** Something to be added or deleted to an existing document; a supplement.

**After Receipt of Order (ARO):** After Receipt of Order

**Agency:** Any state agency, board, or commission other than the University of Nebraska, the Nebraska State colleges, the courts, the Legislature, or any other office or agency established by the Constitution of Nebraska.

**Agent/Representative:** A person authorized to act on behalf of another.

**Amend:** To alter or change by adding, subtracting, or substituting.

**Amendment:** A written correction or alteration to a document.

**Appropriation:** Legislative authorization to expend public funds for a specific purpose. Money set apart for a specific use.

**Award:** All purchases, leases, or contracts which are based on competitive bids will be awarded according to the provisions in the ITB. The State reserves the right to reject any or all bids, wholly or in part, or to award to multiple Bidders in whole or in part. The State reserves the right to waive any deviations or errors that are not material, do not invalidate the legitimacy of the bid, and do not improve the Bidder's competitive position. All awards will be made in a manner deemed in the best interest of the State.

**Best and Final Offer (BAFO):** In a competitive bid, the final offer submitted which contains the bidder's (vendor's) most favorable terms for price.

**Bid/Proposal:** The offer submitted by a vendor in a response to written solicitation.

**Bid Bond:** An insurance agreement, accompanied by a monetary commitment, by which a third party (the surety) accepts liability and guarantees that the vendor will not withdraw the bid.

**Bidder:** A vendor who submits an offer bid in response to a written solicitation.

**Business:** Any corporation, partnership, individual, sole proprietorship, joint-stock company, joint venture, or any other private legal entity.

**Business Day:** Any weekday, except State-recognized holidays.

**Calendar Day:** Every day shown on the calendar including Saturdays, Sundays, and State/Federal holidays.

**Cancellation:** To call off or revoke a purchase order without expectation of conducting or performing it at a later time.

**Central Processing Unit (CPU):** Any computer or computer system that is used by the State to store, process, or retrieve data or perform other functions using Operating Systems and applications software.

**Change Order:** Document that provides amendments to an executed purchase order.

**Collusion:** An agreement or cooperation between two or more persons or entities to accomplish a fraudulent, deceitful, or unlawful purpose.

**Commodities:** Any equipment, material, supply or goods; anything movable or tangible that is provided or sold.

**Commodities Description:** Detailed descriptions of the items to be purchased; may include information necessary to obtain the desired quality, type, color, size, shape, or special characteristics necessary to perform the work intended to produce the desired results.

**Competition:** The effort or action of two or more commercial interests to obtain the same business from third parties.

**Confidential Information:** Unless otherwise defined below, "Confidential Information" shall also mean proprietary trade secrets, academic and scientific research work which is in progress and unpublished, and other information which if released would give advantage to business competitors and serve no public purpose (see Neb. Rev. Stat. §84-712.05(3)). In accordance with Nebraska Attorney General Opinions 92068 and 97033, proof that information is proprietary requires identification of specific, named competitor(s) who would be advantaged by release of the information and the specific advantage the competitor(s) would receive.



**Contract:** An agreement between two or more parties creating obligations that are enforceable or otherwise recognizable at law; the writing that sets forth such an agreement.

**Contract Administration:** The management of the contract which includes and is not limited to contract signing, contract amendments and any necessary legal actions.

**Contract Management:** The management of day to day activities at the agency which includes and is not limited to ensuring deliverables are received, specifications are met, handling meetings and making payments to the Contractor.

**Contract Period:** The duration of the contract.

**Contractor:** Any individual or entity having a contract or awarded purchase order to furnish commodities or goods.

**Cooperative Purchasing:** The combining of requirements of two or more political entities to obtain advantages of volume purchases, reduction in administrative expenses or other public benefits.

**Copyright:** A property right in an original work of authorship fixed in any tangible medium of expression, giving the holder the exclusive right to reproduce, adapt and distribute the work.

**Critical Program Error:** Any Program Error, whether or not known to the State, which prohibits or significantly impairs use of the Licensed Software as set forth in the documentation and intended in the contract.

**Customer Service:** The process of ensuring customer satisfaction by providing assistance and advice on those products or goods provided by a Contractor.

**Default:** The omission or failure to perform a contractual duty.

**Deviation:** Any proposed change(s) or alteration(s) to either the terms and conditions or deliverables within the scope of the written solicitation or contract.

**Evaluation:** The process of examining an offer after opening to determine the vendor's responsibility, responsiveness to requirements, and to ascertain other characteristics of the offer that relate to determination of the successful award.

**Evaluation Committee:** Committee(s) appointed by the requesting agency that advises and assists the procuring office in the evaluation of bids/s (offers made in response to written solicitations).

**Extension:** Continuance of a contract for a specified duration upon the agreement of the parties beyond the original Contract Period. Not to be confused with "Renewal Period".

**Free on Board (F.O.B.) Destination:** The delivery charges are included in the quoted price and prepaid by the vendor. Vendor is responsible for all claims associated with damages during delivery of product.

**Free on Board (F.O.B.) Point of Origin:** The delivery charges are not included in the quoted price and are the responsibility of the agency. Agency is responsible for all claims associated with damages during delivery of product.

**Foreign Corporation:** A foreign corporation that was organized and chartered under the laws of another state, government, or country.

**Installation Date:** The date when the procedures described in "Installation by Contractor", and "Installation by State", as found in the ITB, ITB (written solicitation) or contract are completed.

**Invalid Bid:** i.e., a fax or email response for a term contract.

**Invitation to Bid (ITB):** A written solicitation utilized for obtaining competitive offers.

**Late Bid:** An offer received after the Opening Date and Time.

**Licensed Software Documentation:** The user manuals and any other materials in any form or medium customarily provided by the Contractor to the users of the Licensed Software which will provide the State with sufficient information to operate, diagnose, and maintain the Licensed Software properly, safely, and efficiently.

**Mandatory/Must:** Required, compulsory, or obligatory.

**May:** Discretionary, permitted; used to express possibility.

**Module (see System):** A collection of routines and data structures that perform a specific function of software.

**Must:** See Shall/Will/Must.

**National Institute for Governmental Purchasing (NIGP):** National Institute of Governmental Purchasing – Source used for assignment of universal commodity codes to goods and goods.

**Open Market Purchase:** Authorization may be given to an agency to purchase items above direct purchase authority due to the unique nature, price, quantity, location of the using agency, or time limitations by the AS Materiel Division, State Purchasing Bureau.

**Opening Date and Time:** Specified date and time for the public opening of received, labeled, and sealed formal bids.

**Operating System:** The control program in a computer that provides the interface to the computer hardware and peripheral devices, and the usage and allocation of memory resources, processor resources, input/output resources, and security resources.

**Outsourcing:** The contracting out of a business process which an organization may have previously performed internally or has a new need for, to an independent organization from which the process is purchased back.

**Payroll & Financial Center (PFC):** Electronic procurement system of record.

**Performance Bond:** An insurance agreement, accompanied by a monetary commitment, by which a third party (the surety) accepts liability and guarantees that the Contractor fulfills any and all obligations under the contract.

**Platform:** A specific hardware and Operating System combination that is different from other hardware and Operating System combinations to the extent that a different version of the Licensed Software product is required to execute properly in the environment established by such hardware and Operating System combination.

**Point of Contact (POC):** The person designated to receive communications and to communicate

**Pre-Bid/Pre-Proposal Conference:** A meeting scheduled for the purpose of clarifying a written solicitation and related expectations.

**Product:** Something that is distributed commercially for use or consumption and that is usually (1) tangible personal property, (2) the result of fabrication or processing, and (3) an item that has passed through a chain of commercial distribution before ultimate use or consumption.

**Program Error:** Code in Licensed Software which produces unintended results or actions, or which produces results or actions other than those described in the specifications. A program error includes, without limitation, any Critical Program Error.

**Program Set:** The group of programs and products, including the Licensed Software specified in the ITB, plus any additional programs and products licensed by the State under the contract for use by the State.

**Project:** The total scheme, program, or method worked out for the accomplishment of an objective, including all documentation, commodities, and goods to be provided under the contract.

**Proposal:** See Bid.

**Proprietary Information:** Proprietary information is defined as trade secrets, academic and scientific research work which is in progress and unpublished, and other information which if released would give advantage to business competitors and service no public purpose (see Neb. Rev. Stat. § 84-712.05(3)). In accordance with Attorney General Opinions 92068 and 97033, proof that information is proprietary requires identification of specific named competitor(s) advantaged by release of the information and the demonstrated advantage the named competitor(s) would gain by the release of information.

**Protest/Grievance:** A complaint about a governmental action or decision related to an ITB or resultant contract, brought by a vendor who has timely submitted a bid response in connection with the award in question, to AS Materiel Division or another designated agency with the intention of achieving a remedial result.

**Public Bid Opening:** The process of opening correctly submitted offers at the time and place specified in the written solicitation and in the presence of anyone who wished to attend.

**Recommended Hardware Configuration:** The data processing hardware (including all terminals, auxiliary storage, communication, and other peripheral devices) to the extent utilized by the State as recommended by the Contractor.

**Release Date:** The date of public release of the written solicitation to seek offers

**Renewal Period:** Optional contract periods subsequent to the original Contract Period for a specified duration with previously agreed to terms and conditions. Not to be confused with Extension.

**Request for Information (RFI):** A general invitation to vendors requesting information for a potential future solicitation. The RFI is typically used as a research and information gathering tool for preparation of a solicitation.

**Responsible Bidder:** A Bidder who has the capability in all respects to perform fully and lawfully all requirements with integrity and reliability to assure good faith performance.

**Responsive Bidder:** A Bidder who has submitted a bid which conforms to all requirements of the solicitation document.

**Shall/Will/Must:** An order/command; mandatory.

**Should:** Expected; suggested, but not necessarily mandatory.

**Software License:** Legal instrument with or without printed material that governs the use or redistribution of licensed software.

**Sole Source – Commodity:** When an item is available from only one source due to the unique nature of the requirement, its supplier, or market conditions.

**Sole Source – Service:** A service of such a unique nature that the vendor selected is clearly and justifiably the only practical source to provide the service. Determination that the vendor selected is justifiably the sole source is based on either the uniqueness of the service or sole availability at the location required.

**Specifications:** The detailed statement, especially of the measurements, quality, materials, and functional characteristics, or other items to be provided under a contract.

**Statutory:** These clauses are controlled by state law and are not subject to negotiation.

**Subcontractor:** Individual or entity with whom the contractor enters a contract to perform a portion of the work awarded to the contractor.

**System (see Module):** Any collection or aggregation of two (2) or more Modules that is designed to function, or is represented by the Contractor as functioning or being capable of functioning, as an entity.

**Termination:** Occurs when the contract expires or either party, pursuant to a power created by agreement or law puts an end to the contract prior to the stated expiration date. All obligations which are still executory on both sides are discharged but any right based on prior breach or performance survives.

**Third-Party:** Any person or entity, including but not limited to fiduciaries, shareholders, owners, officers, managers, employees, legally disinterested persons, and sub-contractors or agents, and their employees. It shall not include any entity or person who is an interested Party to the contract or agreement.

**Trade Secret:** Information, including, but not limited to, a drawing, formula, pattern, compilation, program, device, method, technique, code, or process that (a) derives independent economic value, actual or potential, from not being known to, and not being ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy (see Neb. Rev. Stat. §87-502(4)).

**Trademark:** A word, phrase, logo, or other graphic symbol used by a manufacturer or vendor to distinguish its product from those of others, registered with the U.S. Patent and Trademark Office.

**Upgrade:** Any change that improves or alters the basic function of a product of service.

**Vendor:** An individual or entity lawfully conducting business in the State, or licensed to do so, who seeks to provide goods or goods under the terms of a written solicitation.

**Vendor Performance Report:** A report issued to the Contractor by SPB when products or goods delivered or performed fail to meet the terms of the purchase order, contract, and/or specifications, as reported to SPB by the agency. The SPB shall contact the Contractor regarding any such report. The vendor performance report will become a part of the permanent record for the Contractor. The State may require vendor to cure. Two such reports may be cause for immediate termination.

**Will:** See Shall/Will/Must.

**Work Day:** See Business Day.

**I. PROCUREMENT PROCEDURE**

**A. GENERAL INFORMATION**

The ITB is designed to solicit bids from qualified Bidders who will be responsible for providing liquid deicing products at a competitive and reasonable cost. A detailed description can be found in Sections V through VII.

Bids shall conform to all instructions, conditions, and requirements included in the ITB. Prospective Bidders are expected to carefully examine all documents, schedules, and requirements in this ITB, and respond to each requirement in the format prescribed. Bids may be found non-responsive if they do not conform to the ITB.

**B. PROCURING OFFICE AND COMMUNICATION WITH STATE STAFF AND EVALUATORS**

Procurement responsibilities related to this ITB reside with the SPB. The point of contact (POC) for the procurement is as follows:

Name: Julie Dabydeen/Julie Schiltz  
 Agency: State Purchasing Bureau  
 Address: 1526 K Street, Suite 130  
 Lincoln, NE 68508  
 Telephone: 402-471-6500  
 E-Mail: [as.materielpurchasing@nebraska.gov](mailto:as.materielpurchasing@nebraska.gov)

**C. COMMUNICATION WITH STATE STAFF**

From the date the ITB is issued until the Intent to Award is issued communication from the Bidder is limited to communication with the State Purchasing Bureau (SPB). Only SPB is empowered to make binding statements regarding this ITB. SPB will issue any clarifications or opinions regarding this ITB in writing. Only SPB can modify the ITB, answer questions, render opinions, and only the SPB can award a contract. Bidders shall not have any communication with, or attempt to communicate or influence any evaluator involved in this ITB. After the intent to award is issued the Bidder may communicate with individuals the State has designated as responsible for negotiating the contract on behalf of the State.

The following exceptions to these restrictions are permitted:

1. Contact made pursuant to pre-existing contracts or obligations;
2. Contact required by the schedule of events or an event scheduled later by the SPB; and
3. Contact required for negotiation and execution of the final contract.

Violation of these conditions may be cause to reject a Bidder's bid and/or withdraw an Intent to Award, or terminate a contract if the State determines there has been a violation of these procurement procedures.

**D. SCHEDULE OF EVENTS**

The State expects to adhere to the procurement schedule shown below, but all dates are approximate and subject to change.

ACTIVITY		DATE/TIME
1.	Release ITB	October 24, 2017
2.	Last day to submit written questions	November 1, 2017
3.	State responds to written questions through ITB "Addendum" and/or "Amendment" to be posted to the Internet at: <a href="http://das.nebraska.gov/materiel/purchasing.html">http://das.nebraska.gov/materiel/purchasing.html</a>	November 3, 2017
4.	Bid opening Location: State Purchasing Bureau 1526 K Street, Suite 130 Lincoln, NE 68508	November 14, 2017 2:00 PM Central Time
5.	Review for conformance of mandatory requirements	November 14, 2017
6.	Evaluation period	November 14, 2017
7.	Post "Letter of Intent to Contract" to Internet at: <a href="http://das.nebraska.gov/materiel/purchasing.html">http://das.nebraska.gov/materiel/purchasing.html</a>	TBD
8.	Contract finalization period	TBD
9.	Contract award	TBD

ACTIVITY		DATE/TIME
10.	Contractor start date	TBD

**E. WRITTEN QUESTIONS AND ANSWERS**

Questions regarding the meaning or interpretation of any ITB provision must be submitted in writing to the SPB and clearly marked "ITB Number 5709 OF; Liquid Deicing Products Questions". SPB is not obligated to respond to questions that are received late per the Schedule of Events.

Bidders should present, as questions, any assumptions upon which the Bidder's bid is or might be developed. Bids will be evaluated without consideration of any known or unknown assumptions of a Bidder. The contract will not incorporate any known or unknown assumptions of a Bidder.

It is preferred that questions be sent via e-mail to [as.materiel purchasing@nebraska.gov](mailto:as.materiel purchasing@nebraska.gov), but may be delivered by hand or by U.S. Mail. It is recommended that Bidders submit questions using the following format.

ITB Section Reference	ITB Page Number	Question

Written answers will be posted at <http://das.nebraska.gov/materiel/purchasing.html> per the Schedule of Events.

**F. RECYCLING (§ 81-15,159(d)(2))**

Preference will be given to items which are manufactured or produced from recycled material or which can be readily reused or recycled after their normal use. Preference will also be given to purchases of corn-based biodegradable plastics and liquid deicing products, if available and suitable. No preference shall be given if such preference would result in the purchase of products, materials, or supplies that are of inadequate quality or of substantially higher cost.

**G. SECRETARY OF STATE/TAX COMMISSIONER REGISTRATION REQUIREMENTS (Statutory)**

All Bidders must be authorized to transact business in the State and comply with all Nebraska Secretary of State Registration requirements. The Bidder who is the recipient of an Intent to Award will be required to certify that it has complied and produce a true and correct copy of its current (within ninety (90) calendar days of the intent to award) Certificate or Letter of Good Standing, or in the case of a sole proprietorship, provide written documentation of sole proprietorship and the United States Citizenship Attestation Form, available on the DAS website at <http://das.nebraska.gov/materiel/purchasing.html>. This must be accomplished prior to execution of the contract.

**H. ETHICS IN PUBLIC CONTRACTING**

The State reserves the right to reject bids, withdraw an intent to award or award, or terminate a contract if a Bidder commits or has committed ethical violations, which include, but are not limited to:

1. Offering or giving, directly or indirectly, a bribe, fee, commission, compensation, gift, gratuity, or anything of value to any person or entity in an attempt to influence the bidding process;
2. Utilize the services of lobbyists, attorneys, political activists, or consultants to influence or subvert the bidding process;
3. Being considered for, presently being, or becoming debarred, suspended, ineligible, or excluded from contracting with any state or federal entity;
4. Submitting a bid on behalf of another party or entity;
5. Collude with any person or entity to influence the bidding process, submit sham bids, preclude bidding, fix pricing or costs, create an unfair advantage, subvert the bid, or prejudice the State,

The Bidder shall include this clause in any subcontract entered into for the exclusive purpose of performing this contract.

Bidder shall have an affirmative duty to report any violations of this clause by the Bidder throughout the bidding process, and throughout the term of this contract for the successful Bidder and their subcontractors.

**I. SPECIFICATIONS**

Any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for reference and not intended to limit competition, but will be used as the standard by which equivalent material offered will be judged. The Materiel Administrator will be the sole judge of equivalency. The Bidder may offer any brands which meets or exceeds the specification. When a specific product is required, the ITB will so state. Any item bid is to be the latest current model under standard production at the time of order. No used or refurbished equipment will be accepted, unless otherwise stated.

**J. SAMPLES**

When requested, samples shall be furnished at the Bidder's expense prior to the opening of the bid, unless otherwise specified. Each sample must be labeled clearly and identify the Bidder's name, the ITB number and the item number. Samples submitted must be representative of the commodities or equipment which would be delivered if awarded the bid. The State reserves the right to request samples even though this may not have been set forth in the ITB. Samples not destroyed in testing will be returned at Bidder's expense, if requested, or will be donated to a public institution.

**K. BID PREPARATION COSTS**

The State shall not incur any liability for any costs incurred by Bidders in replying to this ITB, including any activity related to bidding on this ITB.

**L. DISCOUNTS**

Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the bid. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

**M. PRICES**

All prices, costs, and terms and conditions outlined in the bid shall remain fixed and valid commencing on the opening date of the bid until termination of the contract / an award is made or the ITB is cancelled.

Prices quoted on the ITB form shall be unit price (per Gallon) per District and shall remain fixed for the initial one (1) year contract period. Any request for a price increase subsequent to the first one (1) year period must be submitted in writing to the SPB for approval a minimum of 30 days prior to proposed effective date of increase, and be accompanied by documentation justifying the price increase. These documents include, but are not limited to: 1) invoices for physical components of contracted item(s). Further documentation may be required by the State to justify the increase. The State reserves the right to deny any requested price increase. No price increases are to be billed to any State Agencies prior to written amendment of the contract by the parties. The State will be given full proportionate benefit of any decrease for the term of the contract.

Contractor also represents and warrants that all prices set forth in the contract and all prices in addition, which the Contractor may charge under the terms of the contract, do not and will not violate any existing federal, state, or municipal law or regulations concerning price discrimination and/or price fixing. Contractor agrees to hold the State harmless from any such violation. Prices quoted shall not be subject to increase throughout the contract period unless specifically allowed by these specifications.

**N. DEVIATIONS FROM THE INVITATION TO BID**

The requirements contained in the ITB (Sections II through VII) become a part of the terms and conditions of the contract resulting from this ITB. Any deviations from the ITB in Section II through VII must be clearly defined by the Bidder in its bid and, if accepted by the State, will become part of the contract. Any specifically defined deviations must not be in conflict with the basic nature of the ITB, mandatory requirements, or applicable state or federal laws or statutes. "Deviation", for the purposes of this ITB, means any proposed changes or alterations to either the contractual language or deliverables within the scope of this ITB. The State discourages deviations and reserves the right to reject proposed deviations.

**O. ALTERNATE/EQUIVALENT BIDS**

Bidder may offer bids which are at variance from the express specifications of the ITB. The State reserves the right to consider and accept such bids if, in the judgment of the Materiel Administrator, the bid will result in goods and/or services equivalent to or better than those which would be supplied in the original bid specifications. Bidders must indicate on the ITB the manufacturer's name, number and shall submit with their bid, sketches, descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. Bids which do not comply with these requirements are subject to rejection. In the absence of any stated deviation or exception, the bid will be accepted as in strict compliance with all terms, conditions and specification, and the Bidder shall be held liable therefore.

**P. LUMP SUM OR 'ALL OR NONE' BIDS**

The State reserves the right to purchase item-by-item, by groups or as a total when the State may benefit by so doing. Bidders may submit a bid on an "all or none" or "lump sum" basis, but should also submit a bid on an item-by-item basis. The term "all or none" means a conditional bid which requires the purchase of all items on which bids are offered and Bidder declines to accept award on individual items; a "lump sum" bid is one in which the Bidder offers a lower price than the sum of the individual bids if all items are purchased, but agrees to deliver individual items at the prices quoted.

**Q. BID REQUIREMENTS**

The bids will first be examined to determine if all requirements listed below have been addressed and whether further evaluation is warranted. Bids not meeting the requirements may be rejected as non-responsive. The requirements are:

1. Original Commodity ITB form signed using an indelible method (electronic signatures are not acceptable);
2. Clarity and responsiveness of the bid;
3. Completed Sections II through VII;
4. Completed ITB Form or State's Bid Sheet.

**R. FAILURE TO COMPLY WITH INVITATION TO BID**

Violation of the terms and conditions contained in this ITB or any resultant contract, at any time before or after the award, shall be grounds for action by the State which may include, but is not limited to, the following:

1. Rejection of a Bidder's bid;
2. Withdrawal of the Intent to Award;
3. Withdrawal of the Award;
4. Termination of the resulting contract;
5. Legal action; or,
6. Suspension of the Bidder from further bidding with the State for the period of time relative to the seriousness of the violation, such period to be within the sole discretion of the State.

**S. SUBMISSION OF BIDS**

**ALL BIDS MUST BE SUBMITTED IN A SEALED ENVELOPE OR CONTAINER!**

Only one (1) original bid shall be submitted. Each bid should be in a separate envelope or container. Bid responses should include the completed Form A, "Bidder Contact Sheet". Bids must reference the ITB number and be sent to the specified address. Please note that the address label should appear as specified in Section II, Part A on the face of each container or Bidder's bid response packet. If a recipient phone number is required for delivery purposes, 402-471-6500 should be used. The ITB number must be included in all correspondence.

Emphasis should be concentrated on conformance to the ITB instructions, responsiveness to requirements, completeness, and clarity of content. If the Bidder's bid is presented in such a fashion that makes evaluation difficult or overly time consuming the State reserves the right to reject the bid as non-conforming.

Sealed bids must be received in the State Purchasing Bureau by the date and time of the bid opening per the Schedule of Events. No late bids will be accepted.

It is the responsibility of the bidder to check the website for all information relevant to this solicitation to include addenda and/or amendments issued prior to the opening date. Website address is as follows:  
<http://das.nebraska.gov/materiel/purchasing.html>

By signing the "ITB" form, the Bidder guarantees compliance with the provisions stated in this ITB.

**T. EMAIL SUBMISSIONS**

The SPB will not accept bids by email except for one-time purchases under \$50,000.00. .

**U. BID CORRECTIONS**

A bidder may correct a mistake in a bid prior to the time of opening by giving written notice to the State of intent to withdraw the bid for modification or to withdraw the bid completely. Changes in a bid after opening are acceptable only if the change is made to correct a minor error that does not affect price, quantity, quality, delivery, or contractual conditions. In case of a mathematical error in extension of price, unit price shall govern.

**V. LATE BIDS**

Bids received after the time and date of the bid opening will be considered late bids. Late bids will be returned unopened, if requested by the Bidder and at Bidder's expense. The State is not responsible for bids that are late or lost regardless of cause or fault.

**W. BID OPENING**

Anyone may attend the opening. It is considered a public opening. The Buyer will read the names of the respondents. Depending upon the complexity of the bid, the buyer may read the bids aloud or allow bids be available for viewing by the public during the bid opening. Once the bid opening has concluded, the bids will not be available for viewing until the Intent to Award has been posted. An initial bid tabulation will be posted to the website as soon as feasible. Information identified as proprietary by the submitting vendor, in accordance with the RFP/ITB and state

statute, will not be posted. If the state determines submitted information should not be withheld, in accordance with the Public Records Act, or if ordered to release any withheld information, said information may then be released. The submitting bidder will be notified of the release and it shall be the obligation of the submitting bidder to take further action, if it believes the information should not be released.

**X. BID TABULATIONS**

Bid tabulations are available on the website at: <http://www.das.state.ne.us/materiel/purchasing/bidtabs.htm>.

**Y. BEST AND FINAL OFFER**

The State reserves the right to request Best and Final Offers. However, a Bidder should provide its best offer in its original bid. Bidders should not expect that the State will request a best and final offer.

**Z. REFERENCE AND CREDIT CHECKS**

The State reserves the right to conduct and consider reference and credit checks. Reference or credit checks may be grounds to reject a bid, or withdraw an intent to award or award of a contract. The State reserves the right to use third parties to conduct reference and credit checks.

**AA. REJECTION OF BIDS**

The State reserves the right to reject any or all bids, wholly or in part, in the best interest of the State.

**BB. RESIDENT BIDDER**

Pursuant to Neb. Rev. Stat. §§ 73-101.01 through 73-101.02, a Resident Bidder shall be allowed a preference against a Non-resident Bidder from a state which gives or requires a preference to Bidders from that state. The preference shall be equal to the preference given or required by the state of the Nonresident Bidders. Where the lowest responsible bid from a resident Bidder is equal in all respects to one from a nonresident Bidder from a state which has no preference law, the resident Bidder shall be awarded the contract. The provision of this preference shall not apply to any contract for any project upon which federal funds would be withheld because of the provisions of this preference.

**CC. AWARD**

All purchases, leases, or contracts which are based on competitive bids will be awarded according to the provisions in the ITB. The State reserves the right to reject any or all bids, in whole or in part, or to award to multiple Bidders in whole or in part, and at its discretion, may withdraw or amend the ITB at any time. The State reserves the right to waive any deviations or errors that are not material, do not invalidate the legitimacy of the bid, and do not improve the Bidder's competitive position. All awards will be made in a manner deemed in the best interest of the State. The ITB does not commit the State to award a contract. If, in the opinion of the State, revisions or amendments will require substantive changes in bids, the bid opening date may be extended.

By submitting a bid in response to this ITB, the Bidder grants to the State the right to contact or arrange a visit in person with any or all of the Bidder's clients.

Once the Intent to Award decision has been made, an Intent to Award will be posted to the Internet at: <http://das.nebraska.gov/materiel/purchasing.html>

The protest procedure is available on the Internet at: [http://das.nebraska.gov/materiel/purchase\\_bureau/docs/vendors/protest/ProtestGrievanceProcedureForVendors%20\(2\).pdf](http://das.nebraska.gov/materiel/purchase_bureau/docs/vendors/protest/ProtestGrievanceProcedureForVendors%20(2).pdf)

Any protests must be filed by a vendor within ten (10) business days after the Intent to Award is posted to the Internet.

The State reserves the right to award contracts in a manner, and utilizing methods, selected in the State's best interest and discretion. The State may waive informalities or irregularities in bids if the waiver is in the best interest of the State and such waiver does not prejudice other Bidders in the State's discretion. After evaluation of the bids, the State may take, in the State's discretion, one or more of the following actions:

- Accept or reject a portion of or all of a bid;
- Accept or reject all bids;
- Withdraw the ITB;
- Elect to rebid the ITB;
- Award single lines or multiple lines to one or more Bidders; or,
- Award one or more complete contracts.



The State reserves the right to make awards that are in the best interest of the State. The State may consider, but is not limited to, one (1) or more of the following award criteria:

Price;  
Location;  
Quality;  
Delivery time; and,  
State contract management requirements and/or costs.

**II. TERMS AND CONDITIONS**

Bidders should complete Section II through VII as part of their bid Bidder is expected to read the Terms and Conditions and must initial either accept, reject, or reject and provide alternative language for each clause. The Bidder should also provide an explanation of why the Bidder rejected the clause or rejected the clause and provided alternate language using 'Track Changes'. Upon request an electronic copy of the bid with 'Track Changes' must be submitted in an editable Word format. By signing the ITB Bidder is agreeing to be legally bound by all the accepted terms and conditions, and any proposed alternative terms and conditions submitted with the bid. The State reserves the right to negotiate rejected or proposed alternative language. If the State and Bidder fail to agree on the final Terms and Conditions, the State reserves the right to reject the bid. The State is soliciting bids in response to the ITB. The State reserves the right to reject bids that attempt to substitute the Bidder's commercial contracts and/or documents for this ITB.

The Bidder should submit with their bid any license, user agreement, service level agreement, or similar documents that the Bidder wants incorporated in the Contract. Upon notice of Intent to Award, the Bidder must submit a copy of these documents in an editable Word format. The State will not consider incorporation of any document not submitted with the Bidder's bid. These documents shall be subject to negotiation and will be incorporated as addendums if agreed to by the Parties.

If a conflict or ambiguity arises after the addendums have been negotiated and agreed to, the addendums shall be interpreted as follows:

1. If only one (1) Party's document has a particular clause then that clause shall control;
2. If both Party's documents have a similar clause, but the clauses do not conflict, the clauses shall be read together;
3. If both Party's documents have a similar clause, but the clauses conflict, the State's clause shall control.

**A. GENERAL**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The contract resulting from this ITB shall incorporate the following documents:

1. Invitation to Bid and Addenda;
2. Amendments to the ITB;
3. Questions and Answers;
4. Contractor's bid (ITB);
5. Award;
6. The executed Contract and any Addenda; and,
7. Amendments to the Contract

These documents constitute the entirety of the contract.

Unless otherwise specifically stated in a future contract amendment, in case of any conflict between the incorporated documents, the documents shall govern in the following order of preference with number one (1) receiving preference over all other documents and with each lower numbered document having preference over any higher numbered document: 1) Amendment to the executed Contract with the most recent dated amendment having the highest priority, 2) executed Contract and any attached Addenda, 3) Amendments to ITB and any Questions and Answers, 4) the original ITB document and any Addenda, and 5) the Contractor's submitted Bid.

Any ambiguity or conflict in the contract discovered after its execution, not otherwise addressed herein, shall be resolved in accordance with the rules of contract interpretation as established in the State.

**B. NOTIFICATION**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

Communications regarding the executed contract shall be in writing and shall be deemed to have been given if delivered personally or mailed, by U.S. Mail, postage prepaid, return receipt requested, to the parties at their respective addresses set forth below, or at such other addresses as may be specified in writing by either of the parties. All notices, requests, or communications shall be deemed effective upon personal delivery or five (5) calendar days following deposit in the mail.

Either party may change its address for notification purposes by giving notice of the change, and setting forth the new address and an effective date.

**C. GOVERNING LAW**

Notwithstanding any other provision of this contract, or any amendment or addendum(s) entered into contemporaneously or at a later time, the parties understand and agree that, (1) the State of Nebraska is a sovereign state and its authority to contract is therefore subject to limitation by the State's Constitution, statutes, common law, and regulation; (2) this contract will be interpreted and enforced under the laws of the State of Nebraska; (3) any action to enforce the provisions of this agreement must be brought in the State of Nebraska per state law; (4) the person signing this contract on behalf of the State of Nebraska does not have the authority to waive the State's sovereign immunity, statutes, common law, or regulations; (5) the indemnity, limitation of liability, remedy, and other similar provisions of the final contract, if any, are entered into subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity; and, (6) all terms and conditions of the final contract, including but not limited to the clauses concerning third-party use, licenses, warranties, limitations of liability, governing law and venue, usage verification, indemnity, liability, remedy or other similar provisions of the final contract are entered into specifically subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity.

The Parties must comply with all applicable local, state and federal laws, ordinances, rules, orders, and regulations.

**D. CHANGE ORDERS OR SUBSTITUTIONS**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The State and the Contractor, upon the written agreement, may make changes to the contract within the general scope of the ITB. Changes may involve specifications, the quantity of work, or such other items as the State may find necessary or desirable. Corrections of any deliverable, service, or work required pursuant to the contract shall not be deemed a change. The Contractor may not claim forfeiture of the contract by reasons of such changes.

The State or Contractor may prepare a written description of the work required due to the change and the Contractor shall prepare an itemized cost sheet for the change. Changes in work and the amount of compensation to be paid to the Contractor shall be determined in accordance with applicable unit prices if any, a pro-rated value, or through negotiations. The State shall not incur a price increase for changes that should have been included in the Contractor's bid, were foreseeable, or result from difficulties with or failure of the Contractor's bid or performance.

No change shall be implemented by the Contractor until approved by the State, and the Contract is amended to reflect the change and associated costs, if any. If there is a dispute regarding the cost, but both parties agree that immediate implementation is necessary, the change may be implemented, and cost negotiations may continue with both Parties retaining all remedies under the contract and law.

Vendor will not substitute any item that has been awarded without prior written approval of SPB.

**E. BREACH**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

Either Party may terminate the contract, in whole or in part, if the other Party breaches its duty to perform its obligations under the contract in a timely and proper manner. Termination requires written notice of default and a thirty (30) calendar day (or longer at the non-breaching Party's discretion considering the gravity and nature of the default) cure period. Said notice shall be delivered by Certified Mail, Return Receipt Requested, or in person with proof of delivery. Allowing time to cure a failure or breach of contract does not waive the right to immediately terminate the contract for the same or different contract breach which may occur at a different time.

In case of breach by the Contractor, the State may, without unreasonable delay, make a good faith effort to make a reasonable purchase or contract to purchased goods in substitution of those due from the contractor. The State may recover from the Contractor as damages the difference between the costs of covering the breach. Notwithstanding any clause to the contrary, the State may also recover the contract price together with any incidental or consequential damages defined in UCC Section 2-715, but less expenses saved in consequence of Contractor's breach.

The State's failure to make payment shall not be a breach, and the Contractor shall retain all available statutory remedies. (See Indemnity - Self-Insurance and Payment)

**F. NON-WAIVER OF BREACH**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The acceptance of late performance with or without objection or reservation by a Party shall not waive any rights of the Party nor constitute a waiver of the requirement of timely performance of any obligations remaining to be performed.

**G. SEVERABILITY**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

If any term or condition of the contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and conditions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the provision held to be invalid or illegal.

**H. INDEMNIFICATION**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

**1. GENERAL**

The Contractor agrees to defend, indemnify, and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials ("the indemnified parties") from and against any and all claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses ("the claims"), sustained or asserted against the State for personal injury, death, or property loss or damage, arising out of, resulting from, or attributable to the willful misconduct, negligence, error, or omission of the Contractor, its employees, Subcontractors, consultants, representatives, and agents, resulting from this contract, except to the extent such Contractor liability is attenuated by any action of the State which directly and proximately contributed to the claims.

**2. PERSONNEL**

The Contractor shall, at its expense, indemnify and hold harmless the indemnified parties from and against any claim with respect to withholding taxes, worker's compensation, employee benefits, or any other claim, demand, liability, damage, or loss of any nature relating to any of the personnel, including subcontractor's and their employees, provided by the Contractor.

**3. SELF-INSURANCE (Statutory)**

The State is self-insured for any loss and purchases excess insurance coverage pursuant to Neb. Rev. Stat. § 81-8,239.01 (Reissue 2008). If there is a presumed loss under the provisions of this agreement, Contractor may file a claim with the Office of Risk Management pursuant to Neb. Rev. Stat. §81-8,829 through 81-8,306 for review by the State Claims Board. The State retains all rights and immunities under the State Miscellaneous (Section 81-8,294), Tort (Section 81-8,209), and Contract Claim Acts (Section 81-8,302), as outlined in Neb. Rev. Stat. § 81-8,209 et seq. and under any other provisions of law and accepts liability under this agreement to the extent provided by law.

**I. ATTORNEY'S FEES**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

In the event of any litigation, appeal, or other legal action to enforce any provision of the contract, the Parties agree to pay all expenses of such action, as permitted by law and if order by the court, including attorney's fees and costs, if the other party prevails.

**J. ASSIGNMENT, SALE, OR MERGER**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

Either party may assign the contract upon mutual written agreement of the other party. Such agreement shall not be unreasonably withheld.

The Contractor retains the right to enter into a sale, merger, acquisition, internal reorganization, or similar transaction involving Contractor's business. Contractor agrees to cooperate with the State in executing amendments to the contract to allow for the transaction. If a third party or entity is involved in the transaction, the Contractor will remain responsible for performance of the contract until such time as the person or entity involved in the transaction agrees in writing to be contractually bound by this contract and perform all obligations of the contract.

**K. CONTRACTING WITH OTHER POLITICAL SUB-DIVISIONS OF THE STATE OR ANOTHER STATE**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The Contractor may, but shall not be required to, allow agencies, as defined in Neb. Rev. Stat. §81-145, to use this contract. The terms and conditions, including price, of the contract may not be amended. The State shall not be contractually obligated or liable for any contract entered into pursuant to this clause.

The Contractor may, but shall not be required to, allow other states, agencies or divisions of other states, or political subdivisions of other states to use this contract. The terms and conditions, including price, of this contract shall apply to any such contract, but may be amended upon mutual consent of the Parties. The State of Nebraska shall not be contractually or otherwise obligated or liable under any contract entered into pursuant to this clause. The State shall be notified if a contract is executed based upon this contract.

**L. FORCE MAJEURE**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

Neither party shall be liable for any costs or damages, or for default resulting from its inability to perform any of its obligations under the contract due to a natural or manmade event outside the control and not the fault of the affected party ("Force Majeure Event"). The Party so affected shall immediately make a written request for relief to the other party, and shall have the burden of proof to justify the request. The other Party may granted the relief requested; relief may not be unreasonably withheld. Labor disputes with the impacted party's own employees will not be considered a Force Majeure Event.

**M. CONFIDENTIALITY**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SAC			

All materials and information provided by the Parties or acquired by a Party on behalf of the other Party shall be regarded as confidential information. All materials and information provided or acquired shall be handled in accordance with federal and state law, and ethical standards. Should said confidentiality be breached by a Party, the Party shall notify the other Party immediately of said breach and take immediate corrective action.

It is incumbent upon the Parties to inform their officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a (i)(1), which is made applicable by 5 U.S.C. 552a (m)(1), provides that any officer or employee, who by virtue of his/her employment or official position has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

**N. EARLY TERMINATION**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SAC			

The contract may be terminated as follows:

1. The State and the Contractor, by mutual written agreement, may terminate the contract at any time.
2. The State, at its sole discretion, may terminate the contract for any reason upon thirty (30) calendar day's written notice to the Contractor. Such termination shall not relieve the Contractor of warranty or other service obligations incurred under the terms of the contract. In the event of termination the Contractor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.
3. The State may terminate the contract immediately for the following reasons:
  - a. if directed to do so by statute;
  - b. Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business;
  - c. a trustee or receiver of the Contractor or of any substantial part of the Contractor's assets has been appointed by a court;
  - d. fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Contractor, its employees, officers, directors, or shareholders;
  - e. an involuntary proceeding has been commenced by any party against the Contractor under any one of the chapters of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) calendar days; or (ii) the Contractor has consented, either expressly or by operation of law, to the entry of an order for relief; or (iii) the Contractor has been decreed or adjudged a debtor;
  - f. a voluntary petition has been filed by the Contractor under any of the chapters of Title 11 of the United States Code;
  - g. Contractor intentionally discloses confidential information;
  - h. Contractor has or announces it will discontinue support of the deliverable; and,
  - i. In the event funding is no longer available.

**O. CONTRACT CLOSEOUT**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
Ske			

Upon termination of the contract for any reason the Contractor shall within thirty (30) days, unless stated otherwise herein:

1. Transfer all completed or partially completed deliverables to the State;
2. Transfer ownership and title to all completed or partially completed deliverables to the State;
3. Return to the State all information and data, unless the Contractor is permitted to keep the information or data by contract or rule of law. Contractor may retain one copy of any information or data as required to comply with applicable work product documentation standards or as are automatically retained in the course of Contractor's routine back up procedures;
4. Cooperate with any successor contactor, person or entity in the assumption of any or all of the obligations of this contract;
5. Cooperate with any successor contactor, person or entity with the transfer of information or data related to this contract;
6. Return or vacate any state owned real or personal property;

Nothing in this Section should be construed to require the Contractor to surrender intellectual property, real or person property, or information or data owned by the Contractor for which the State has no legal claim.



**III. CONTRACTOR DUTIES**

**A. INDEPENDENT CONTRACTOR / OBLIGATIONS**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

It is agreed that the Contractor is an independent contractor and that nothing contained herein is intended or should be construed as creating or establishing a relationship of employment, agency, or a partnership.

The Contractor is solely responsible for fulfilling the contract. The Contractor or the Contractor's representative shall be the sole point of contact regarding all contractual matters.

The Contractor shall secure, at its own expense, all personnel required to perform the services under the contract. The personnel the Contractor uses to fulfill the contract shall have no contractual or other legal relationship with the State; they shall not be considered employees of the State and shall not be entitled to any compensation, rights or benefits from the State, including but not limited to, tenure rights, medical and hospital care, sick and vacation leave, severance pay, or retirement benefits.

By-name personnel commitments made in the Contractor's bid shall not be changed without the prior written approval of the State. Replacement of these personnel, if approved by the State, shall be with personnel of equal or greater ability and qualifications.

The Contractor warrants that all persons assigned to the project shall be employees of the Contractor or a Subcontractor, and shall be fully qualified to perform the work required herein. Personnel employed by the Contractor or a subcontractor to fulfill the terms of the contract shall remain under the sole direction and control of the Contractor or the subcontractor respectively.

With respect to its employees, the Contractor agrees to be solely responsible for the following:

1. Any and all pay, benefits, and employment taxes and/or other payroll withholding;
2. Any and all vehicles used by the Contractor's employees, including all insurance required by state law;
3. Damages incurred by Contractor's employees within the scope of their duties under the contract;
4. Maintaining Workers' Compensation and health insurance that complies with state and federal law and submitting any reports on such insurance to the extent required by governing law;
5. Determining the hours to be worked and the duties to be performed by the Contractor's employees; and,
6. All claims on behalf of any person arising out of employment or alleged employment (including without limit claims of discrimination alleged against the Contractor, its officers, agents, or subcontractors or subcontractor's employees).

If the Contractor intends to utilize any subcontractor, the Subcontractor's level of effort, tasks, and time allocation must be clearly defined in the Contractor's bid. The Contractor shall agree that it will not utilize any Subcontractors not specifically included in its bid in the performance of the contract without the prior written authorization of the State.

The State reserves the right to require the Contractor to reassign or remove from the project any Contractor or Subcontractor employee.

Contractor shall insure that the terms and conditions contained in any contract with a sub-contractor does not conflict with the terms and conditions of this contract.

The Contractor shall include a similar provision, for the protection of the State, in the contract with any Subcontractor engaged to perform work on this contract.

**B. EMPLOYEE WORK ELIGIBILITY STATUS**

The Contractor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of employees physically performing work within the State. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal

program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of an employee.

If the Contractor is an individual or sole proprietorship, the following applies:

1. The Contractor must complete the United States Citizenship Attestation Form, available on the DAS website at <http://das.nebraska.gov/materiel/purchasing.html>

The completed United States Attestation Form should be submitted with the ITB response.

2. If the Contractor indicates on such attestation form that he or she is a qualified alien, the Contractor agrees to provide the U.S. Citizenship and Immigration Services documentation required to verify the Contractor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.
3. The Contractor understands and agrees that lawful presence in the United States is required and the Contractor may be disqualified or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. § 4-108.

**C. COMPLIANCE WITH CIVIL RIGHTS LAWS AND EQUAL OPPORTUNITY EMPLOYMENT / NONDISCRIMINATION (Statutory)**

The Contractor shall comply with all applicable local, state, and federal statutes and regulations regarding civil rights laws and equal opportunity employment. The Nebraska Fair Employment Practice Act prohibits Contractors of the State, and their Subcontractors, from discriminating against any employee or applicant for employment, with respect to hire, tenure, terms, conditions, compensation, or privileges of employment because of race, color, religion, sex, disability, marital status, or national origin (Neb. Rev. Stat. §48-1101 through 48-1125). The Contractor guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The Contractor shall insert a similar provision in all Subcontracts for goods or services to be covered by any contract resulting from this ITB.

**D. COOPERATION WITH OTHER CONTRACTORS**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

Contractor may be required to work with or in close proximity to other contractors or individuals that may be working on the same or different projects. The Contractor shall agree to cooperate with such other contractors or individuals, and shall not commit or permit any act which may interfere with the performance of work by any other contractor or individual. Contractor is not required to compromise Contractor's intellectual property or proprietary information unless expressly required to do so by this contract.

**E. PERMITS, REGULATIONS, LAWS**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The contract price shall include the cost of all royalties, licenses, permits, and approvals, whether arising from patents, trademarks, copyrights or otherwise, that are in any way involved in the contract. The Contractor shall obtain and pay for all royalties, licenses, and permits, and approvals necessary for the performance of the contract. The Contractor must guarantee that it has the full legal right to the materials, supplies, equipment, software, and other items used to execute this contract.

**F. NOTICE OF POTENTIAL CONTRACTOR BREACH**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

If Contractor breaches the contract or anticipates breaching the contract the Contractor shall immediately give written notice to the State. The notice shall explain the breach or potential breach, and may include a request for a waiver of the breach if so desired. The State may, at its discretion, temporarily or permanently waive the breach. By granting a temporary waiver, the State does not forfeit any rights or remedies to which the State is entitled by law or equity, or pursuant to the provisions of the contract. Failure to give immediate notice, however, may be grounds for denial of any request for a waiver of a breach.

**G. ANTITRUST**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The Contractor hereby assigns to the State any and all claims for overcharges as to goods and/or services provided in connection with this contract resulting from antitrust violations which arise under antitrust laws of the United States and the antitrust laws of the State.

**H. CONFLICT OF INTEREST**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

By submitting a bid, Contractor certifies that there does not now exist a relationship between the Contractor and any person or entity which is or gives the appearance of a conflict of interest related to this ITB or project.

The Contractor certifies that it shall not take any action or acquire any interest, either directly or indirectly, which will conflict in any manner or degree with the delivery of its goods hereunder or which creates an actual or an appearance of conflict of interest.

The Contractor certifies that it will not employ any individual known by Contractor to have a conflict of interest.

The Parties shall not knowingly, for a period of two years after execution of the contract, recruit or employ any employee or agent of the other Party who has worked on the ITB or project, or who had any influence on decisions affecting the ITB or project.

**I. SITE RULES AND REGULATIONS**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The Contractor shall use its best efforts to ensure that its employees, agents, and Subcontractors comply with site rules and regulations while on State premises. If the Contractor must perform on-site work outside of the daily operational hours set forth by the State, it must make arrangements with the State to ensure access to the facility and the equipment has been arranged. No additional payment will be made by the State on the basis of lack of access, unless the State fails to provide access as agreed to in writing between the State and the Contractor.

**J. ADVERTISING**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The Contractor agrees not to refer to the contract award in advertising in such a manner as to state or imply that the company or its goods are endorsed or preferred by the State. Any publicity releases pertaining to the project shall not be issued without prior written approval from the State.

**K. DISASTER RECOVERY/BACK UP PLAN**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The Contractor shall have a disaster recovery and back-up plan, of which a copy should be provided upon request to the State, which includes, but is not limited to equipment, personnel, facilities, and transportation, in order to continue delivery of goods as specified under the specifications in the contract in the event of a disaster.

**L. DRUG POLICY**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

Contractor certifies it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

**IV. PAYMENT**

**A. PROHIBITION AGAINST ADVANCE PAYMENT**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

Payments shall not be made until contractual deliverable(s) are received and accepted by the State.

**B. TAXES**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

The State is not required to pay taxes and assumes no such liability as a result of this solicitation. The Contractor may request a copy of the Nebraska Department of Revenue, Nebraska Resale or Exempt Sale Certificate for Sales Tax Exemption, Form 13 for their records. Any property tax payable on the Contractor's equipment which may be installed in a state-owned facility is the responsibility of the Contractor.

**C. INVOICES**

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within ITB Response (Initial)	NOTES/COMMENTS:
SKL			

Invoices for payments must be submitted by the Contractor to the agency requesting the goods with sufficient detail to support payment. The terms and conditions included in the Contractor's invoice shall be deemed to be solely for the convenience of the parties. No terms or conditions of any such invoice shall be binding upon the State, and no action by the State, including without limitation the payment of any such invoice in whole or in part, shall be construed as binding or estopping the State with respect to any such term or condition, unless the invoice term or condition has been previously agreed to by the State as an amendment to the contract. It is the responsibility of the contractor to ensure stamped weight tickets are provided for each load delivered. All "bills of lading" and invoices shall reference the purchase order number so they can be easily identified. The contractor shall issue a separate invoice for each delivery point submitted on a single purchase order.

Invoices should be sent to: NDOT Operations  
P.O. Box 94759  
Lincoln, NE 68509

**D. PAYMENT (Statutory)**

State will render payment to Contractor when the terms and conditions of the contract and specifications have been satisfactorily completed on the part of the Contractor as solely determined by the State. (Neb. Rev. Stat. Section 73-506(1)). The State may require the Contractor to accept payment by electronic means such as ACH deposit. In no event shall the State be responsible or liable to pay for any services provided by the Contractor prior to the Effective Date of the contract, and the Contractor hereby waives any claim or cause of action for any such services.

**E. LATE PAYMENT (Statutory)**

The Contractor may charge the responsible agency interest for late payment in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. §§ 81-2401 through 81-2408).

**F. SUBJECT TO FUNDING / FUNDING OUT CLAUSE FOR LOSS OF APPROPRIATIONS (Statutory)**

The State's obligation to pay amounts due on the Contract for a fiscal years following the current fiscal year is contingent upon legislative appropriation of funds. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal year(s) for which such funds are not appropriated. The State will give the Contractor written notice thirty (30) calendar days prior to the effective date of termination. All obligations of the State to make payments after the termination date will cease. The Contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Contractor be paid for a loss of anticipated profit.

**G. RIGHT TO AUDIT (Statutory)**

The State shall have the right to audit the Contractor's performance of this contract upon a thirty (30) day written notice. Contractor shall utilize generally accepted accounting principles, and shall maintain the accounting records, and other records and information relevant to the contract (Information) to enable the State to audit the contract. (Neb. Rev. Stat. §84-304 et seq.) The State may audit and the Contractor shall maintain the information during the term of the contract and for a period of five (5) years after the completion of this contract or until all issues or litigation are resolved, whichever is later. The Contractor shall make the Information available to the State at Contractor's place of business or a location acceptable to both Parties during normal business hours. If this is not practical or the Contractor so elects, the Contractor may provide electronic or paper copies of the Information. The State reserves the right to examine, make copies of, and take notes on any Information relevant to this contract, regardless of the form or the Information, how it is stored, or who possesses the Information. In no circumstances will contractor be required to create or maintain documents not kept in the ordinary course of contractor's business operations, nor will contractor be required to disclose any information, including but not limited to product cost data, which is confidential or proprietary to contractor.

The Parties shall pay their own costs of the audit unless the audit finds a previously undisclosed overpayment by the State. If a previously undisclosed overpayment exceeds three percent (3%) of the total contract billings, or if fraud, material misrepresentations, or non-performance is discovered on the part of the Contractor, the Contractor shall reimburse the State for the total costs of the audit. Overpayments and audit costs owed to the State shall be paid within ninety (90) days of written notice of the claim. The Contractor agrees to correct any material weaknesses or condition found as a result of the audit.

## **V. SCOPE OF WORK**

The Bidder must provide the following information in response to this ITB.

### **A. SCOPE**

It is the intent of this bid invitation to establish a contract to supply and deliver liquid deicing products per the attached specifications from date of award for a period of one (1) year with the option to renew for four (4) additional one (1) year periods when mutually agreeable to the vendor and the State of Nebraska. The State reserves the right to extend the period of this contract beyond the end date when mutually agreeable to the vendor and the State of Nebraska.

All items bid shall be of the latest manufacture in production as of the date of the Invitation To Bid and be of proven performance and under standard design complete as regularly advertised and marketed. All necessary materials for satisfactory performance of the supplies shall be incorporated into the liquid deicing products whether or not they may be specifically mentioned below.

Complete specifications, manufacturer's descriptive literature and/or advertising data sheets with cuts or photographs may be required prior to an award and should be included with the bid on the IDENTICAL items proposed. Literature should be complete and the latest published. Any information necessary to show compliance with these specifications not given on the manufacturer's descriptive literature and/or advertising data sheets should be supplied in writing on or attached to the bid document. If manufacturer's specifications sheets, descriptive literature, advertising data sheets or information necessary to show compliance with these specifications is not supplied in writing on or attached to the bid document, the Bidder will be required to submit requested information within three (3) business days of a written request. Failure to submit requested descriptive literature or advertising data sheets may be grounds to reject the bid.

### **B. PRE-APPROVED PRODUCTS**

Products must be the material as specified within the specifications. For this bid, only the products named below are approved. The State of Nebraska will not be accepting alternatives to the products specified for contract awards. In order to submit a bid for this solicitation, the bidder's proposed product(s) must be a "Pre-Approved Product" by the Nebraska Department of Transportation (NDOT). Products that are not on the "Pre-Approved Products list will not be considered for this Invitation to Bid (ITB). This bid is expressly for the "Pre-Approved Products listed below as this is the only products listed on the Pacific Northwest Snowfighters (PNS) Qualified Products List (QPL) that has passed NDOT laboratory testing and a NDOT field performance evaluation standard conducted during the winter months.

MeltDown Apex  
Beet 55  
FreezGard Cl+  
Geomelt 55  
NexGen Torch

### **C. AMENDMENT**

This Contract may be amended in writing, within scope, upon the agreement of both parties.

### **D. CHANGE ORDER**

This Purchase Order may be amended in writing, within scope, upon the agreement of both parties.

### **E. REVISIONS**

In the event any product is discontinued or replaced upon mutual consent during the contract period, the State reserves the right to amend this contract to include the alternate product at the same price.

### **F. PRICING**

Prices quoted per district shall be unit price (per gallon) to any location within a Nebraska Department of Transportation (NDOT) District and shall be firm for one (1) year from date of an award and are to be net; including transportation and delivery charges fully prepaid by the Bidder F.O.B. Destination as specified in Attachment A and B for which a vendor bids and provides pricing for. At any point, Contractor shall be responsible for delivery to any additional storage and/or locations within each District that NDOT may add at any time during the term of the contract. No additional charges will be allowed for packing, handling, fuel surcharge, or partial delivery costs.

Any request for an increase must be submitted in writing to the SPB a minimum of thirty (30) days prior to proposed effective date of increase, and must show cause and be accompanied by supporting documentation (such as notification letter from manufacturer). Further documentation may be required by the State, to authenticate the increase (such as manufacturer invoices). Failure to supply any requested supporting documentation may be grounds to cancel the contract. In no instance may a price increase be billed to the State until the contract is amended. The State further reserves the right to reject any proposed price increase(s), cancel the contract and re-bid if determined to be in the best interest of the State. The State will be given full proportionate benefit of any

decrease for the term of the contract. Contract supplier or suppliers may honor pricing and extend the contract to political sub-divisions, cities, and counties. Terms and conditions of the contract must be met by political sub-divisions, cities, and counties.

Contractor also represents and warrants that all prices set forth in the contract and all prices in addition, which the Contractor may charge under the terms of the contract, do not and will not violate any existing federal, state, or municipal law or regulations concerning price discrimination and/or price fixing. Contractor agrees to hold the State harmless from any such violation. Prices quoted shall not be subject to increase throughout the contract period unless specifically allowed by these specifications.

For each of the conditions listed below, the vendor will provide a single per gallon price for delivery to all locations within the entire district.

**G. ORDERS AND DELIVERY**

Orders will be placed either by phone, fax, e-mail or Internet (if available and not to the exclusion of the other methods) by NDOT Procurement stating the location, quantity and purchase order number. Orders and directions for delivery locations shall only be authorized by NDOT Procurement personnel at the Operations Division in Lincoln.

There will be no minimum order requirements. Deliveries must be clearly marked with the purchase order number. If delays in delivery are anticipated, the Contractor will immediately notify the point of contact of the expected delivery date. The order may be canceled if the delivery time is unsatisfactory, and the State may procure item(s) from other sources and the Contractor will be held responsible for any/all excess costs.

If the contractor cannot make delivery as stated on the purchase order and as specified in this ITB and delays in delivery are anticipated, the Contractor will immediately notify the point of contact of the expected delivery date. The order may be canceled if the delivery time is unsatisfactory, and the State may procure item(s) from other sources and the Contractor will be held responsible for any/all excess costs.

All orders must reference a purchase order number and the purchase order number must be referenced on the packing slip, invoice and stamped weight/delivery ticket.

A bill of lading containing the following information shall accompany each shipment of material:

- Purchase Order Number
- Name of product
- Destination of product
- Unit of measure and number of units being delivered
- Certified scale tickets showing weight or gallons of delivery
- Lot number of product being delivered

Shipper information (name of shipping company, tank or trailer number, and point and date of origin).

Invoices are to be sent to the "Invoice to" address on the purchase order.

The vendor will deliver liquid deicing products to designated locations as shown in The Invitation to Bid and attachment A and B. Deliveries are to be made during normal working hours, except State holidays, between 8:00 a.m. and 4:00 p.m., Monday – Friday. If an emergency exists, delivery may be made through prior arrangements with receiving personnel. Prior to delivery of each load, Contractor shall provide a 24-hour advanced delivery notification to NDOT District Personnel during normal working hours. When conditions justify it, delivery may be made at other times through prior arrangements with receiving personnel.

With each load delivered, Contractor must provide a legible and current Safety Data Sheet as well as application and storage details and information on the deicing material.

It is the responsibility of the vendor to determine gallons delivered from stamped scale tickets obtained from a neutral scale in the District to which the product is delivered by using the corresponding weight per gallon value or submit a stamped metered ticket from a State Certified Meter showing gallons delivered.

The vendor will be responsible for all necessary equipment to transfer liquid deicing products to purchaser's storage tanks. If the liquid deicing products exhibits excessive foaming characteristics during loading, unloading or agitation the vendor will provide at no extra cost to the State, an anti-foaming agent.

Please see Attachment A – District Map and Attachment B – Annual Usage and Locations for Districts and Delivery Locations.



State holidays are as follows:

New Year's Day	January 1*
Martin Luther King, Jr. Day	Third Monday in January
President's Day	Third Monday in February
Arbor Day	Last Friday in April
Memorial Day	Last Monday in May
Independence Day	July 4*
Labor Day	First Monday in September
Columbus Day	Second Monday in October
Veteran's Day	November 11*
Thanksgiving Day	Fourth Thursday in November
Day after Thanksgiving	Friday following Thanksgiving
Christmas Day	December 25*

\*When the starred holiday falls on a Saturday, it shall be observed on the preceding day. When the starred holiday falls on a Sunday, it shall be observed on the following day.

Shipments of liquid deicing products to specified locations within the district will be in truckloads of approximately 4500 gallon.

At time of delivery, a designated State of Nebraska employee will sign the "bill of lading". This signature will only indicate that the order has been received and that the items actually delivered agree with the delivery invoice. This signature does not indicate all items were received in good condition and/or that there is not possible hidden damage.

**H. FIELD INSPECTION, UNLOADING, SAMPLING and TESTING**

Prior to delivery of each load, Contractor shall provide a 24-hour advanced delivery notification to NDOT District Personnel during normal working hours as specified under "Orders and Delivery."

Contractors shall not offload any material without affording the Nebraska Department of Transportation (NDOT) an opportunity to conduct the field inspection, sampling or testing. Sampling of the liquid deicing products will be conducted by the Department. A one-gallon sample may be taken at the point of delivery from either the tanker truck or from the Department's receiving tank (if the tank was empty prior to delivery). Samples obtained from the tanker truck will be taken from the transfer hose, in one-third increments as the product is being transferred. Offloading of material without affording NDOT an opportunity to conduct said work shall deem the delivered material non-compliant and is subject to total rejection. Only with prior written approval granted by NDOT shall the Contractor offload any material without field inspection, sampling and testing.

All testing will be conducted by NDOT and the field samples will be large enough for additional testing. Field samples will be retained for three months and records of the tests will be retained by NDOT. Samples sent to the NDOT Laboratory will be tested for conformance to specification during the year. Each product may be tested for the specific parameters in the materials specifications. If a sample fails to comply with the specification requirements stipulated herein, the price adjustments specified in Attachment C may apply. The Contractor will be notified immediately of the material not meeting specifications and the Contractor will be expected to take action to correct the problem. All deliveries may cease until the Department determines that the required specifications are being met and that adequate quality control has been re-established by the Contractor. The Contractor may also be held responsible for the cost of removal cleanup of all delivered material that fails to comply with this specification. Test results from the NDOT Laboratory will be final and in the best interest of NDOT. In the event a liquid deicing product fails more than one test requirement, resulting in more than one price adjustment, the highest resulting price adjustment will be the adjustment applied. Attachment C outlines the price reduction guide for Non-Conforming Liquid Deicing Products.

**VI. INVITATION TO BID - GENERAL PROVISIONS**

**A. BIDDER INSTRUCTIONS**

Bidder must respond to each of the following statements. Specifications listed are minimum conditions that must be met in order for a Bidder to qualify for the award.

"YES" response means the Bidder guarantees they can meet this condition.

"NO" response means the Bidder cannot meet this condition and will not be considered.

"NO & PROVIDE ALTERNATIVE" responses should be used only with a narrative response in the NOTES/COMMENTS section explaining in detail any deviation from the Bidder's ability to meet the condition, and an explanation of how this would be determined to be an acceptable alternative to meeting the condition. Alternatives must be detailed in such a way that allows such deviations to be fully evaluated. The State shall determine at its sole discretion whether or not the Bidder's alternative is an acceptable alternative.

**B. NON-COMPLIANCE STATEMENT**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Read these specifications carefully. Any and all exceptions to these specifications must be written on or attached to quotation request. Any noncompliance may void your quotation. Non-compliance to any single specification can void your quotation.
X			2. It is the responsibility of Bidders to obtain information and clarifications as provided below. The State is not responsible for any erroneous or incomplete understandings or wrongful interpretations of this ITB by any Bidder.
X			3. No interpretation related to the meaning of bid specifications or other pre-bid documents will be made orally to any Bidder by the State. Any ITB interpretation must be put in writing and faxed by the Bidder to: the State Purchasing Bureau, Fax (402) 471-2089 or e-mailed to <a href="mailto:as.materiel purchasing@nebraska.gov">as.materiel purchasing@nebraska.gov</a> by the last day to submit written questions that is specified in the Schedule of Events. (Inquiries received after the last day to submit written questions may not be addressed).
<b>NOTES/COMMENTS:</b>			

**c. BASIS OF ACCEPTANCE/BID COMPLIANCE**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Vendor certifies that any liquid deicing products furnished under this Contract will be in compliance with the specifications for the duration of the Contract Period
<b>NOTES/COMMENTS:</b>			

**C. ACCEPTABLE BRANDS**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Products bid must be the brand as specified on each line of the Bid Document. The State will not be accepting alternatives to the brands specified.
NOTES/COMMENTS:			

**D. ANNUAL USAGE, ESTIMATED**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Annual usage figures (Attachment B) provided are estimates and are not to be construed as either a minimum or maximum purchase quantity. The orders shall be for the actual quantities of each item ordered by or for any agency during the life of the contract. Vendor shall not impose minimum order requirements.
NOTES/COMMENTS:			

**E. USAGE REPORT**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. The vendor shall, provide a quarterly usage report of this contract by state agencies and political subdivisions. Information will include agency name, item, and dollar amount, and volume purchased by the NDOT for each location within each District. Information may be requested at any time by the SPB, as determined by the State.
NOTES/COMMENTS:			

**F. DELIVERY LOCATIONS/INSTRUCTIONS (BIDDER IS CERTIFYING THAT THEY CAN MEET THE DELIVERY LOCATIONS/INSTRUCTIONS)**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			<p>1. For each District bid, Bidder certifies they can meet delivery to all locations within a District as specified in Attachment A and B. Additionally, Bidder agrees to delivery to any additional storage and/or locations within each District that NDOT may add at any time during the term of the contract.</p>
<p>NOTES/COMMENTS:</p>			

**G. QUALITY**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			<p>1. Product quality must meet specifications and be consistent for the term of the contract. A guarantee of satisfactory performance by the supplier and meeting delivery dates are considered to be an integral part of the purchase contract resulting from this bid invitation. All materials must be of first quality, under standard production by the manufacturer and be of standard design, complete as regularly advertised and marketed and be of proven performance. Products are to be fully guaranteed and may be returned for full credit or replacement (at the State's option) for any reason during the initial warranty period with no additional charges for shipping or restocking.</p>
<p>NOTES/COMMENTS:</p>			

**H. J. AUTHORIZED DEALER**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			<p>1. Bidder certifies they are the manufacturer or an authorized dealer of the liquid deicing products and that it is not a primarily a transporter of goods for hire, and if awarded a contract, the contractor will either use its privately-owned equipment for delivery of liquid deicing products or obtain transportation through a non-owned duly licensed common carrier. Bidder may be required to substantiate that he/she is the manufacturer or an authorized dealer. Proof, if required, must be submitted to the SPB within three (3) days of the request and prior to the award of any contract.</p>
<p>NOTES/COMMENTS:</p>			

**I. SUBSTITUTIONS**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Vendor will not substitute any item that has been awarded without prior written approval of SPB.
NOTES/COMMENTS:			

**J. SECRETARY OF STATE REGISTRATION REQUIREMENTS**

\*\*\*CHOOSE "YES" TO BEST ANSWER ONLY, CHOOSE "NO" FOR REMAINING LINES\*\*\*

YES	NO	*Prior to contract award and/or upon request of SPB, potential award recipient(s) will be asked to certify compliance with Nebraska Secretary of State Registration by providing a true and exact copy of current (dated within 90 days) valid Certificate of Good Standing or Letter of Good Standing.
X		<p>1. Bidder is a SOLE PROPRIETORSHIP (in which case, no Letter of Good Standing/Certificate of Good Standing is required)</p> <p>If the Bidder is an Individual or Sole Proprietorship, the following applies:</p> <p style="padding-left: 40px;">a. The Bidder must complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at <a href="http://das.nebraska.gov/materiel/purchasing.html">http://das.nebraska.gov/materiel/purchasing.html</a></p> <p>The completed United States Attestation Form should be submitted with the Invitation to Bid response.</p> <p style="padding-left: 40px;">b. If the Bidder indicates on such attestation form that he or she is a qualified alien, the Contractor agrees to provide the U.S. Citizenship and Immigration Services documentation required to verify the Contractor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.</p> <p style="padding-left: 40px;">c. The Bidder understands and agrees that lawful presence in the United States is required and the Contractor may be disqualified or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. § 4-108.</p>
		2. Bidder is a GENERAL PARTNERSHIP (in which case, no Letter of Good Standing/Certificate of Good Standing is required).
		3. Bidder is a FOREIGN or DOMESTIC CORPORATION or BUSINESS and a copy of current Letter of Good Standing/Certificate of Good Standing from the Nebraska Secretary of State will be provided in a timely manner upon request prior to award.

**VII. INVITATION TO BID - LIQUID DEICING PRODUCTS TECHNICAL SPECIFICATIONS**

**A. BIDDER INSTRUCTIONS**

Bidder must respond to each of the following statements. Specifications listed are minimum conditions that must be met in order for a Bidder to qualify for the award.

"YES" response means the Bidder guarantees they can meet this condition.

"NO" response means the Bidder cannot meet this condition and will not be considered.

"NO & PROVIDE ALTERNATIVE" responses should be used only with a narrative response in the NOTES/COMMENTS section explaining in detail any deviation from the Bidder's ability to meet the condition, and an explanation of how this would be determined to be an acceptable alternative to meeting the condition. Alternatives must be detailed in such a way that allows such deviations to be fully evaluated. The State shall determine at its sole discretion whether or not the Bidder's alternative is an acceptable alternative.

**B. NON-COMPLIANCE STATEMENT**

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Read these specifications carefully. Any and all exceptions to these specifications must be written on or attached to quotation request. Any noncompliance may void your quotation. Non-compliance to any single specification can void your quotation.
X			2. It is the responsibility of Bidders to obtain information and clarifications as provided below. The State is not responsible for any erroneous or incomplete understandings or wrongful interpretations of this ITB by any Bidder.
X			3. No interpretation related to the meaning of bid specifications or other pre-bid documents will be made orally to any Bidder by the State. Any ITB interpretation must be put in writing and faxed by the Bidder to: the State Purchasing Bureau, Fax (402) 471-2089 or e-mailed to <a href="mailto:as.materielpurchasing@nebraska.gov">as.materielpurchasing@nebraska.gov</a> by the last day to submit written questions that is specified in the Schedule of Events. (Inquiries received after the last day to submit written questions may not be addressed).
<b>NOTES/COMMENTS:</b>			

**C. PRODUCT SPECIFICATIONS**

I. MeltDown Apex			
YES	NO	No & Provide Alternative	1. Product Specifications
			A. Total Settleable Solids, ≤ 1.0 %
			B. Solids Passing #10 Sieve, ≥ 99.0 %
			C. Corrosion Rate, > 70 % less corrosive than NaCl
			D. Arsenic, < 5.0 ppm
			E. Barium, < 100.0 ppm
			F. Cadmium, < 0.20 ppm
			G. Chromium, < 1.0 ppm
			H. Copper, < 1.0 ppm

			I. Lead, < 1.0 ppm
			J. Mercury, < 0.05 ppm
			K. Selenium, < 5.0 ppm
			L. Zinc, < 10.00 ppm
			M. Phosphorus, < 2500. ppm
			N. Cyanide, < 0.20 ppm
			O. Magnesium Chloride, 28.0 – 31.0%
			P. pH, 6.0 – 9.0
			Q. Specific Gravity, 1.280 – 1.310
			R. Freezing Point, -4°F or colder when diluted 1:1 with water
			S. Proprietary Apex Additive, 0.01 - 5 %
<b>Notes/Comments:</b>			

YES	NO	No & Provide Alternative	2. The liquid deicing product shall be tested by the NDOT Laboratory in accordance with the following applicable methods of tests.
			A. Magnesium Chloride, percent – Modified Atomic Absorption Spectrometric Method as described in Test Method A in the Pacific Northwest Snowfighters (PNS).
			B. pH – ASTM D1293, except the material tested will be composed of one part deicer and four parts distilled water.
			C. Specific Gravity – ASTM D1429, Test Method A, Pycnometer at 68°F (20°C) ± 1°.
			D. Corrosion Rate – National Association of Corrosion Engineers (NACE) Standard TM-01-69 (2000) revision as modified by Pacific Northwest Snowfighters (PNS) in Test Method B.
			E. Total Settleable Solids – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.
			F. Solids Passing a #10 Sieve – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.
			G. Freezing Point – ASTM D1177
<b>Notes/Comments:</b>			

If an alternate method of testing is used, please indicate the procedure employed.

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YES	NO	No & Provide Alternative	3. Blending
			A. The finished deicing product, including corrosion inhibitors, must be completely accomplished at the original manufacturing plant location. Post adding of corrosion inhibitors or any other ingredients and splash mixing is unacceptable after the product has left the original manufacturing plant.
<b>Notes/Comments:</b>			

**END OF MELTDOWN APEX SPECIFICATIONS**

II. Beet 55			
YES	NO	No & Provide Alternative	1. Specifications
X			A. Total Settleable Solids, ≤ 1.0 %
X			B. Solids Passing #10 Sieve, ≥ 99.0 %
X			C. Corrosion Rate, > 70 % less corrosive than NaCl
X			D. Arsenic, < 5.0 ppm
X			E. Barium, < 100.0 ppm
X			F. Cadmium, < 0.20 ppm
X			G. Chromium, < 1.0 ppm
X			H. Copper, < 1.0 ppm
X			I. Lead, < 1.0 ppm
X			J. Mercury, < 0.05 ppm
X			K. Selenium, < 5.0 ppm
X			L. Zinc, < 10.00 ppm
X			M. Phosphorus, < 2500. ppm
X			N. Cyanide, < 0.20 ppm
X			O. Specific Gravity, 1.280 – 1.340
X			P. pH, 6.0 – 10.0
		X	Q. Freezing Point, -5°F or lower
<b>Notes/Comments:</b> <i>It was agreed in the written question answers that the freeze point would be 0 or colder</i>			

YES	NO	No & Provide Alternative	2. The liquid deicing product shall be tested by the NDOT Laboratory in accordance with the following applicable methods of tests.
X			A. pH – ASTM D1293, except the material tested will be composed of one part deicer and four parts distilled water.
X			B. Specific Gravity – ASTM D1429, Test Method A, Pycnometer at 68°F (20°C) ± 1°.
X			C. Corrosion Rate – National Association of Corrosion Engineers (NACE) Standard TM-01-69 (2000) revision as modified by Pacific Northwest Snowfighters (PNS) in Test Method B.
X			D. Total Settleable Solids – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.
X			E. Solids Passing a #10 Sieve – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.
X			F. Freezing Point – ASTM D1177
<b>Notes/Comments:</b>			

If an alternate method of testing is used, please indicate the procedure employed:

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YES	NO	No & Provide Alternative	3. Blending
X			A. The finished deicing product, including corrosion inhibitors, must be completely accomplished at the original manufacturing plant location. Post adding of corrosion inhibitors or any other ingredients and splash mixing is unacceptable after the product has left the original manufacturing plant.
Notes/Comments:			

**END OF BEET 55 SPECIFICATIONS**

IV. FreezGard CI Plus			
YES	NO	No & Provide Alternative	1. Specifications
			A. Total Settleable Solids, ≤ 1.0 %
			B. Solids Passing #10 Sieve, ≥ 99.0 %
			C. Corrosion Rate, > 70 % less corrosive than NaCl
			D. Arsenic, < 5.0 ppm
			E. Barium, < 100.0 ppm
			F. Cadmium, < 0.20 ppm
			G. Chromium, < 1.0 ppm
			H. Copper, < 1.0 ppm
			I. Lead, < 1.0 ppm
			J. Mercury, < 0.05 ppm
			K. Selenium, < 5.0 ppm
			L. Zinc, < 10.00 ppm
			M. Phosphorus, < 2500. ppm
			N. Cyanide, < 0.20 ppm
			O. Magnesium Chloride, 27.0 – 31.0%
			P. Specific Gravity, 1.260 – 1.320
			Q. pH, 6.0 – 9.0
			R. Freezing Point, 5°F or lower
Notes/Comments:			

YES	NO	No & Provide Alternative	2. The liquid deicing product shall be tested by the NDOT Laboratory in accordance with the following applicable methods of tests.
			A. Magnesium Chloride, percent – Modified Atomic Absorption Spectrometric Method as described in Test Method A in the Pacific Northwest Snowfighters (PNS).
			B. pH – ASTM D1293, except the material tested will be composed of one part deicer and four parts distilled water.
			C. Specific Gravity – ASTM D1429, Test Method A, Pycnometer at 68°F (20°C) ± 1°.
			D. Corrosion Rate – National Association of Corrosion Engineers (NACE) Standard TM-01-69 (2000) revision as modified by Pacific Northwest Snowfighters (PNS) in Test Method B.
			E. Total Settleable Solids – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.
			F. Solids Passing a #10 Sieve – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.
			G. Freezing Point – ASTM D1177

Notes/Comments:

If an alternate method of testing is used, please indicate the procedure employed.

YES	NO	No & Provide Alternative	3. Blending
			A. The finished liquid deicing product, including corrosion inhibitors, must be completely accomplished at the original manufacturing plant location. Post adding of corrosion inhibitors or any other ingredients and splash mixing is unacceptable after the product has left the original manufacturing plant.
Notes/Comments:			

**END OF FREEZGARD CI PLUS SPECIFICATIONS**

V. Geomelt 55			
YES	NO	No & Provide Alternative	1. Specifications
			A. Total Settleable Solids, ≤ 1.0 %
			B. Solids Passing #10 Sieve, ≥ 99.0 %
			C. Corrosion Rate, > 70 % less corrosive than NaCl
			D. Arsenic, < 5.0 ppm
			E. Barium, < 100.0 ppm
			F. Cadmium, < 0.20 ppm
			G. Chromium, < 1.0 ppm
			H. Copper, < 1.0 ppm
			I. Lead, < 1.0 ppm
			J. Mercury, < 0.05 ppm
			K. Selenium, < 5.0 ppm
			L. Zinc, < 10.00 ppm
			M. Phosphorus, < 2500. ppm
			N. Cyanide, < 0.20 ppm
			O. Specific Gravity, 1.260 – 1.280
			P. pH, 6.0 – 10.0
			Q. Freezing Point, 0°F or lower
Notes/Comments:			

YES	NO	No & Provide Alternative	2. The liquid deicing product shall be tested by the NDOT Laboratory in accordance with the following applicable methods of tests.
			A. pH – ASTM D1293, except the material tested will be composed of one part deicer and four parts distilled water.
			B. Specific Gravity – ASTM D1429, Test Method A, Pycnometer at 68°F (20°C) ± 1°.
			C. Corrosion Rate – National Association of Corrosion Engineers (NACE) Standard TM-01-69 (2000) revision as modified by Pacific Northwest Snowfighters (PNS) in Test Method B.
			D. Total Settleable Solids – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.

			E. Solids Passing a #10 Sieve – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.
			F. Freezing Point – ASTM D1177
<b>Notes/Comments:</b>			

If an alternate method of testing is used, please indicate the procedure employed.

YES	NO	No & Provide Alternative	3. Blending
			A. The finished deicing product, including corrosion inhibitors, must be completely accomplished at the original manufacturing plant location. Post adding of corrosion inhibitors or any other ingredients and splash mixing is unacceptable after the product has left the original manufacturing plant.
<b>Notes/Comments:</b>			

**END OF GEOMELT 55 SPECIFICATIONS**

VI. NexGen Torch			
YES	NO	No & Provide Alternative	1. Specifications
			A. Total Settleable Solids, ≤ 1.0 %
			B. Solids Passing #10 Sieve, ≥ 99.0 %
			C. Corrosion Rate, > 70 % less corrosive than NaCl
			D. Arsenic, < 5.0 ppm
			E. Barium, < 100.0 ppm
			F. Cadmium, < 0.20 ppm
			G. Chromium, < 1.0 ppm
			H. Copper, < 1.0 ppm
			I. Lead, < 1.0 ppm
			J. Mercury, < 0.05 ppm
			K. Selenium, < 5.0 ppm
			L. Zinc, < 10.00 ppm
			M. Phosphorus, < 2500. ppm
			N. Cyanide, < 0.20 ppm
			O. Magnesium Chloride, 27.0 – 31.0%
			P. Specific Gravity, 1.249 – 1.340
			Q. pH, 6.0 – 9.0
			R. Freezing Point, 0°F or lower
<b>Notes/Comments:</b>			

YES	NO	No & Provide Alternative	2. The liquid deicing product shall be tested by the NDOT Laboratory in accordance with the following applicable methods of tests.
			A. Magnesium Chloride, percent – Modified Atomic Absorption Spectrometric Method as described in Test Method A in the Pacific Northwest Snowfighters (PNS).
			B. pH – ASTM D1293, except the material tested will be composed of one part deicer and four parts distilled water.

			C. Specific Gravity – ASTM D1429, Test Method A, Pycnometer at 68°F (20°C) ± 1°.
			D. Corrosion Rate – National Association of Corrosion Engineers (NACE) Standard TM-01-69 (2000) revision as modified by Pacific Northwest Snowfighters (PNS) in Test Method B.
			E. Total Settleable Solids – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.
			F. Solids Passing a #10 Sieve – Test Method C at 0° of the Pacific Northwest Snowfighters (PNS) Specification and Test Method for Snow and Ice Control Chemical Products.
			G. Freezing Point – ASTM D1177
<b>Notes/Comments:</b>			

If an alternate method of testing is used, please indicate the procedure employed.

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YES	NO	No & Provide Alternative	3. Blending
			B. The finished deicing product, including corrosion inhibitors, must be completely accomplished at the original manufacturing plant location. Post adding of corrosion inhibitors or any other ingredients and splash mixing is unacceptable after the product has left the original manufacturing plant.
<b>Notes/Comments:</b>			

**END OF NEXGEN TORCH SPECIFICATIONS**

**Form A**  
**Bidder Contact Sheet**  
**Invitation To Bid Number 5709 OF**

Form A should be completed and submitted with each response to this ITB. This is intended to provide the State with information on the Bidder's name and address, and the specific person(s) who are responsible for preparation of the Bidder's response.

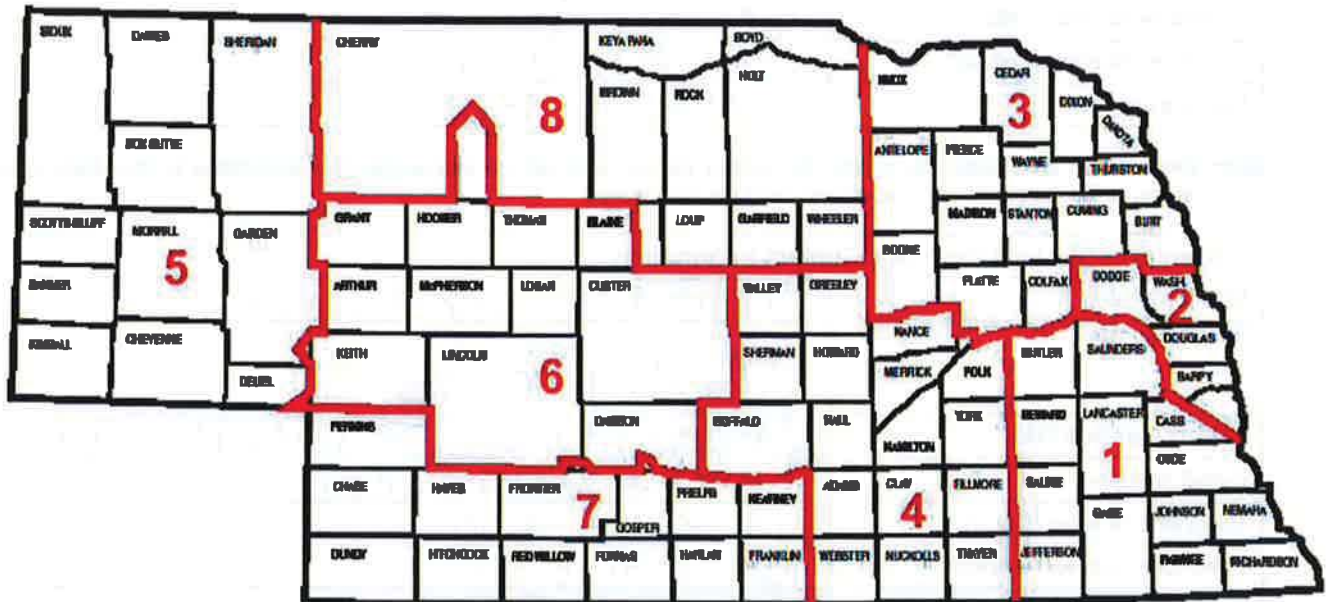
Preparation of ITB Contact Information	
Bidder Name:	Smith Fertilizer & Grain
Bidder Address:	1650 Quebec St. Knoxville, Ia 50138
Contact Person & Title:	Stephen Leeds, De-Icing Manager
E-mail Address:	steve1@sfgr Iowa.com
Telephone Number (Office):	641-828-8508
Telephone Number (Cellular):	641-891-2441
Fax Number:	641-828-8501

Each Bidder shall also designate a specific contact person who will be responsible for responding to the State if any clarifications of the Bidder's response should become necessary.

Communication with the State Contact Information	
Bidder Name:	Smith Fertilizer & Grain
Bidder Address:	1650 Quebec St. Knoxville, Ia 50138
Contact Person & Title:	Stephen Leeds, De-Icing Manager
E-mail Address:	steve1@sfgr Iowa.com
Telephone Number (Office):	641-828-8508
Telephone Number (Cellular):	641-891-2441
Fax Number:	641-828-8501

Attachment A  
Nebraska Department of Transportation District Map

Nebraska ♦ Department ♦ of ♦ Transportation  
District Map



## Attachment B Annual Usage and Locations

Combined Estimated Usage of all products per Locations by District

EST USE	D-1 LOCATIONS	EST USE	D-3 CONTINUED	EST USE	D-6 LOCATIONS
27,000	LINCOLN	27,000	LYONS	5,000	ANSLEY
18,000	AUBURN	18,000	BLOOMFIELD	50,000	BIG SPRINGS
45,000	BEATRICE	18,000	NIOBRARA	1,000	BRADY
40,500	PALMYRA	45,000	HUMPHREY	5,000	BROKEN BOW
9,000	DAVID CITY	13,500	HARTINGTON	15,000	GOTHENBURG
9,000	DORCHESTER	9,000	CROFTON	5,000	HYANNIS
9,000	FAIRBURY	445,500	TOTAL DIST-3	30,000	LEXINGTON
13,500	GREENWOOD			9,000	MULLEN
31,500	NEBRASKA CITY	EST USE	D-4 LOCATIONS	60,000	NORTH PLATTE
18,000	PAWNEE CITY	20,000	AURORA	1,000	OCONTO
9,000	SEWARD	6,000	CENTRAL CITY	60,000	OGALLALA
94,500	TECUMSEH	10,000	FULLERTON	1,000	PAXTON
10,000	WILBER	10,000	GENEVA	9,000	STAPLETON
49,500	WAHOO	20,000	GRAND ISLAND	5,000	SUTHERLAND
9,000	FALLS CITY	4,000	GREELEY	9,000	THEDFORD
27,000	SALT VALLEY	20,000	HASTINGS		
10,000	EAGLE	20,000	HEBRON	265,000	TOTAL DIST-6
10,000	BLUE SPRINGS	30,000	KEARNEY I-80		
412,500	TOTAL DIST-1	40,000	KEARNEY WEST	EST USE	D-7 LOCATIONS
		10,000	ORD	6,000	ALMA
EST USE	D-2 LOCATIONS	30,000	OSCEOLA	9,000	ARAPAHOE
5,000	BLAIR	20,000	RAVENNA	6,000	BENKELMAN
50,000	ELKHORN	10,000	ST PAUL	4,500	ELWOOD
5,000	FREMONT	60,000	STRANG	6,000	FRANKLIN
5,000	MELIA HILL	50,000	YORK	6,000	HOLDREGE
5,000	OMAHA	360,000	TOTAL DIST-4	9,000	IMPERIAL
5,000	PLATTSMOUTH			4,500	MAYWOOD
75,000	TOTAL DIST-2	EST USE	D-5 LOCATIONS	9,000	MCCOOK
		80,000	ALLIANCE	6,000	MINDEN
EST USE	D-3 LOCATIONS	80,000	BRIDGEPORT	4,500	PALISADE
45,000	NORFOLK	80,000	CHADRON	70,500	TOTAL DIST-7
31,500	ALBION	80,000	CRAWFORD		
36,000	CLARKSON	30,000	DALTON	EST USE	D-8 LOCATIONS
45,000	COLUMBUS	80,000	GERING	13,500	AINSWORTH
27,000	DAKOTA CITY	80,000	GORDON	13,500	O'NEILL
13,500	LAUREL	40,000	HARRISON	13,500	VALENTINE
18,000	NELIGH	30,000	HARRISBURG	40,500	TOTAL DIST-8
18,000	SCHUYLER	30,000	HEMINGFORD		
18,000	PLAINVIEW	30,000	I-80 INTERCHANGE 95		
45,000	WAYNE	80,000	KIMBALL		
18,000	WEST POINT	30,000	LODGEPOLE		
		30,000	OSHKOSH		
		30,000	POTTER		
		30,000	RUSHVILLE		
		80,000	SIDNEY		
		520,000	TOTAL D15-5		

### Attachment C – Price Adjustments

All testing will be conducted by NDOT and the field samples will be large enough for additional testing. Field samples will be retained for three months and records of the tests will be retained by NDOT.

- 1. Price adjustments based on total settleable solids.** Field samples taken of the delivered material will be checked for percent total settleable solids (for PNS Qualified Product List, Categories 1 and A3), according to the Pacific Northwest Snowfighters (PNS) Test Method C. If the test results are out of specification, the contractor will be subject to price adjustments based on the total of the respective shipment as follows:

% Settleable Solids	
Range	Pay
<1.0	100.0%
1.1 - 1.8	87.5%
1.9 - 2.5	75.0%
2.6 - 3.3	62.5%
3.4 - 4.0	50.0%
>4.0	*

\* Test results in this range may constitute unacceptable material, and could be rejected. This product may require recovery and cleanup costs at the Contractor's expense.

- 2. Price adjustments based on solids passing #10 sieve.** Field samples taken of the delivered material will be checked for percent solids passing #10 sieve (for PNS Qualified Product List, Categories 1 and A3), according to the PNS Test Method C. If the test results are out of specification, the contractor will be subject to price adjustments based on the total of the respective shipment as follows:

% Solids Passing #10 Sieve	
Range	Pay
>99.0	100.0%
98.8 - 98.9	87.5%
98.5 - 98.7	75.0%
98.3 - 98.4	62.5%
98.0 - 98.2	50.0%
<98.0	*

\* Test results in this range may constitute unacceptable material, and could result in rejection or require recovery and cleanup at the Contractor's expense.



**Attachment C – Price Adjustments**

- 3. Priced adjustments based on percent concentration of corrosion inhibited liquid magnesium chloride.** Field samples taken of the delivered material will be checked for magnesium chloride content (for PNS Qualified Product List, Category 1), according to the PNS Test Method A. If the test results are out of specification, the contractor will be subject to price adjustments based on the total of the respective shipment as follows:

<b>% Concentration of Magnesium Chloride</b>						
<b>Meltdown Apex</b>		<b>FreezGard CI Plus</b>		<b>NexGen Torch</b>		<b>←Product</b>
<b>28.0 – 31.0</b>		<b>27.0 - 31.0</b>		<b>27.0 – 31.0</b>		<b>←mfr spec.</b>
<b>Ranges</b>						<b>Pay↓</b>
27.0 – 32.0		26.0 - 32.0		26.0 – 32.0		100.0%
26.8 - 26.9	32.1 - 32.3	25.8 - 25.9	32.1 - 32.3	25.8 - 25.9	32.1 - 32.3	87.5%
26.5 - 26.7	32.4 - 32.5	25.5 - 25.7	32.4 - 32.5	25.5 - 25.7	32.4 - 32.5	75.0%
26.3 - 26.4	32.6 - 32.8	25.3 - 25.4	32.6 - 32.8	25.3 - 25.4	32.6 - 32.8	62.5%
26.0 - 26.2	32.9 - 33.0	25.0 - 25.2	32.9 - 33.0	25.0 - 25.2	32.9 - 33.0	50.0%
<26.0	>33.0	<25.0	>33.0	<25.0	>33.0	*

\* Test results in this range may constitute unacceptable material, and could result in rejection or require recovery and cleanup at the Contractor's expense.

- 4. Price adjustments based on pH.** Field samples taken of the delivered material (for PNS Qualified Product List, Categories 1 and A3) will be checked for pH according to ASTM D1293, and will be tested at one part product and four parts distilled water. If the test results are out of specification, the contractor will be subject to price adjustments based on the total of the respective shipment as follows:

<b>pH</b>								
<b>Meltdown Apex</b>		<b>FreezGard CI Plus</b>		<b>NexGen Torch</b>		<b>Beet 55</b>	<b>Geomelt 55</b>	<b>←Product</b>
<b>6.0 - 9.0</b>		<b>6.0 - 9.0</b>		<b>6.0 - 9.0</b>		<b>6.0 - 10.0</b>	<b>6.0 - 10.0</b>	<b>←mfr spec.</b>
<b>Ranges</b>								<b>Pay↓</b>
6.0 - 9.0		6.0 - 9.0		6.0 - 9.0		6.0 - 10.0		100.0%
9.1 - 9.5		9.1 - 9.5		9.1 - 9.5		10.1 - 10.3		87.5%
9.6 - 10.0		9.6 - 10.0		9.6 - 10.0		10.4 - 10.5		75.0%
10.1 - 10.5		10.1 - 10.5		10.1 - 10.5		10.6 - 10.8		62.5%
10.6 - 11.0		10.6 - 11.0		10.6 - 11.0		10.9 - 11.0		50.0%
<6.0	>11.0	<6.0	>11.0	<6.0	>11.0	<6.0	>11.0	*

\* Test results in this range may constitute unacceptable material, and could result in rejection or require recovery and cleanup at the Contractor's expense.

**Attachment C – Price Adjustments**

5. **Price adjustments based on specific gravity.** Field samples taken of the delivered material (for PNS Qualified Product List, Categories 1 and A3) will be checked for specific gravity according to ASTM D1429 at 20°C. If the test results are out of specification, the contractor will be subject to price adjustments based on the total of the respective shipment as follows:

Specific Gravity										
Meltdown Apex		FreezGard CI Plus		NexGen Torch		Beet 55		Geomelt 55		←Product
1.280 - 1.310		1.260 - 1.320		1.249 - 1.340		1.280 - 1.340		1.260 - 1.280		←mfr spec.
Ranges										Pay↓
1.280 - 1.310		1.260 - 1.320		1.249 - 1.340		1.280 - 1.340		1.260 - 1.280		100.0%
1.273 - 1.279	1.311 - 1.318	1.253 - 1.259	1.321 - 1.328	1.242 - 1.248	1.341 - 1.348	1.273 - 1.279	1.341 - 1.348	1.253 - 1.259	1.281 - 1.288	87.5%
1.265 - 1.272	1.319 - 1.325	1.245 - 1.252	1.329 - 1.335	1.234 - 1.241	1.349 - 1.355	1.265 - 1.272	1.349 - 1.355	1.245 - 1.252	1.289 - 1.295	75.0%
1.258 - 1.264	1.326 - 1.333	1.238 - 1.244	1.336 - 1.343	1.227 - 1.233	1.356 - 1.363	1.258 - 1.264	1.356 - 1.363	1.238 - 1.244	1.296 - 1.303	62.5%
1.250 - 1.257	1.334 - 1.340	1.230 - 1.237	1.344 - 1.350	1.219 - 1.226	1.364 - 1.370	1.250 - 1.257	1.364 - 1.370	1.230 - 1.237	1.304 - 1.310	50.0%
<1.250	>1.340	<1.230	>1.350	<1.219	>1.370	<1.250	>1.370	<1.230	>1.310	*

\* Test results in this range may constitute unacceptable material, and could result in rejection or require recovery and cleanup at the Contractor's expense.

6. **Price adjustments based on freezing point.** Field samples taken of the delivered material (for PNS Qualified Product List, Categories 1 and A3) will be checked for the freezing point according to ASTM D1177. If the test results are out of specification, the contractor will be subject to price adjustments based on the total of the respective shipment as follows:

Freezing Point					
Meltdown Apex *	FreezGard CI Plus	NexGen Torch *	Beet 55	Geomelt 55	←Product
-4°F or lower	5°F or lower	0°F or lower	-5°F or lower	0°F or lower	←mfr spec.
Ranges					Pay↓
-4°F or lower	5°F or lower	0°F or lower	-5°F or lower	0°F or lower	100.0%
-3.3°F to -3.9°F	Not applicable	0.8°F to 0.1°F	-4.3°F to -4.9°F	0.8°F to 0.1°F	87.5%
-2.5°F to -3.2°F	Not applicable	1.5°F to 0.9°F	-3.5°F to -4.2°F	1.5°F to 0.9°F	75.0%
-1.8°F to -2.4°F	Not applicable	2.3°F to 1.6°F	-2.8°F to -3.4°F	2.3°F to 1.6°F	62.5%
-1.0°F to -1.7°F	8.0°F to 5.1°F	3.0°F to 2.4°F	-2.0°F to -2.7°F	3.0°F to 2.4°F	50.0%
higher than -1°F	higher than 8°F	higher than 3°F	higher than -2°F	higher than 3°F	**

\* These materials will be tested at one part product and one part distilled water.

\*\* Test results in this range may constitute unacceptable material, and could result in rejection or require recovery and cleanup at the Contractor's expense.

### Attachment C – Price Adjustments

7. **Price adjustments based on corrosion rate.** Field samples taken of the delivered material (for PNS Qualified Product List, Categories 1 and A3) will be checked for the corrosion rate according to PNS Method B. If the test results are out of specification, the contractor will be subject to price adjustments based on the total of the respective shipment as follows:

<b>Corrosion Rate (% less corrosive than NaCl)</b>	
<b>Range</b>	<b>Pay</b>
>70.0	100.0%
65.0 – 69.9	87.5%
60.0 – 64.9	75.0%
55.0 – 59.9	62.5%
50.0 – 54.9	50.0%
<50.0	*

\* Test results in this range may constitute unacceptable material, and could result in rejection or require recovery and cleanup at the Contractor's expense.





# Analytical Laboratories, Inc.

1804 N. 33rd Street  
Boise, Idaho 83703  
Phone (208) 342-5515

Date Report Printed: 7/21/2015 3:08:50 PM  
http://www.analyticallaboratories.com  
These test results relate only to the items tested.

## Laboratory Analysis Report

Sample Number: 1527740

Attn: MAX SMITH  
SMITH FERTILIZER AND GRAIN  
1650 QUEBEC STREET  
KOXVILLE, IA 50138

Collected By:  
Submitted By:

Source of Sample:  
BEET 55

Time of Collection:  
Date of Collection:  
Date Received: 7/1/2015  
Report Date: 7/21/2015

Field Temp: Temp Rcvd in Lab: PWS#: PWS Name:

Values in mg/L calculated from analysis of Beet 55 blended with Sodium Chloride brine. Values on this report pertain only to the Beet 55 material.

Test Requested	MCL	Analysis Result	Units	MDL	Method	Date Completed	Analyst
% Solid Passing #10 Sieve		> 99.0	%		PNS	7/21/2015	JH
100 percent passing the #10 sieve. Freezer temperature = 0 °F (-17.8 °C).							
Arsenic, As		<2.9	mg/L	2.9	EPA 200.7	7/6/2015	KC
Barium, Ba		<1.5	mg/L	1.5	EPA 200.7	7/6/2015	KC
Cadmium, Cd		<0.15	mg/L	0.15	EPA 200.7	7/6/2015	KC
Copper, Cu		0.6	mg/L	0.3	EPA 200.7	7/6/2015	KC
Corrosion Rate, 3 Day, TSI Coupons		25.1	%		NACE PNS	7/17/2015	JH
Freezer Settleable Solids		<1.0	%	1.0	PNS	7/21/2015	JH
There was no visible settleable material in a dark brown one liter mL sample. There was no density layer felt at any level.							
Lead, Pb		<1.5	mg/L	1.5	EPA 200.7	7/6/2015	KC
Selenium, Se		<2.9	mg/L	2.9	EPA 200.7	7/6/2015	KC
Specific Gravity		1.277	wt/vol		ASTM D 1429	7/14/2015	JH
Nitrate (as N)		626	mg/L	29.0	EPA 353.2	6/30/2015	CJS
Ammonia, Distilled (as N)		270	mg/L	2.9	EPA 350.2	7/1/2015	CJS
Nitrite (as N)		9.7	mg/L	8.2	EPA 353.2	6/30/2015	CJS
Nitrogen, Total Kjeldahl (TKN)		9,830	mg/L	60	EPA 351.2	7/13/2015	DS
Total Phosphate (as P)		102	mg/L	30	EPA 365.4	7/13/2015	DS
Chemical Oxygen Demand		583,000	mg/L	11500	EPA 410.4	6/29/2015	CJS
Cyanide, Total		<0.14	mg/L	0.14	EPA 335.4	7/7/2015	DS

Thank you for choosing Analytical Laboratories for your testing needs.

If you have any questions about this report, or any future analytical needs, please contact your client manager:

James Hibbs

MCL = Maximum Contamination Level  
MDL = Method/Minimum Detection Limit  
UR = Unregulated





# Analytical Laboratories, Inc.

1804 N. 33rd Street  
Boise, Idaho 83703  
Phone (208) 342-5515

Date Report Printed: 7/28/2015 5:30:36 PM  
<http://www.analyticallaboratories.com>  
These test results relate only to the items tested.

## Laboratory Analysis Report

Sample Number: 1529793

**Attn:** MAX SMITH  
SMITH FERTILIZER AND GRAIN  
1650 QUEBEC STREET  
KOXVILLE, IA 50138

**Collected By:**  
**Submitted By:**

**Source of Sample:**  
BEET 55

**Time of Collection:**  
**Date of Collection:** 6/22/2015  
**Date Received:** 7/22/2015  
**Report Date:** 7/28/2015

Field Temp:                      Temp Rcvd in Lab:

**PWS#:**  
**PWS Name:**

### ADDITIONAL TESTING OF LAB# 1525549

Test Requested	MCL	Analysis Result	Units	MDL	Method	Date Completed	Analyst
Chromium, Cr		<0.5	mg/L	0.5	EPA 200.7	7/27/2015	KC
Mercury, Hg		<0.02	mg/L	0.02	EPA 245.1	7/23/2015	JMS
Metals Digestion		*			SW 846 3050	7/23/2015	JMS
Zinc, Zn		8.0	mg/L	0.1	EPA 200.7	7/27/2015	KC

Thank you for choosing Analytical Laboratories for your testing needs.  
If you have any questions about this report, or any future analytical needs, please contact your client manager:

**James Hibbs**

MCL = Maximum Contamination Level  
MDL = Method/Minimum Detection Limit  
UR = Unregulated







## PRODUCT DATA SHEET

### BEET 55<sup>®</sup> Liquid Organic Accelerator

BEET 55<sup>™</sup> Liquid Organic Accelerator is a natural agricultural product that features snow and ice control performance superior to traditional brines, but is less corrosive. BEET 55<sup>™</sup> is derived from renewable resources providing a sustainable and environmentally sensitive alternative. BEET 55<sup>™</sup> will reduce salt application rates by 30% and substantially reduce operating costs.

### Specifications

<b>Appearance</b>	Brown	<b>Wt. / Liter</b>	1.270 kg / liter
<b>Dry Solids</b>	55%	<b>pH</b>	6.0 – 10.0
<b>Specific Gravity</b>	1.280-1.34	<b>Water Solubility</b>	Complete
<b>Wt. / Gal.</b>	10.6 pounds/gal	<b>Freeze Point</b>	Minimum -0°F



### Applications

BEET 55<sup>™</sup> is highly effective salt stockpile treatment, roadway deicer, salt stock pile preservation treatment. BEET 55<sup>™</sup> can be blended with Na, Mg and Ca brines that work great to penetrate and break bonds on the roads. The suggested usage levels should be considered as starting points and should be adjusted based on field operator experience, current local conditions and weather expectations.

### Safety and Handling

BEET 55<sup>™</sup> is referred to as a “non-hazardous product. Refer to the BEET 55 Liquid Organic Accelerator Safety Data Sheet (SDS) for handling precautions.

*The information and recommendations in this publication are to the best of sellers' knowledge, accurate. However because of numerous factors affecting test results, seller makes no warranty of any kind, express or implied other than product conforms to its applicable current standard specifications. Statements concerning the use of the products or formulations described herein are not to be construed as recommending the infringement of any patent.*

SFG Road Maintenance Approved 03/26/12

**Smith Fertilizer & Grain Company, Inc. – SFG Road Maintenance**  
**1650 Quebec Street, Knoxville, IA 50138**  
**Phone: 641-828-8508 Fax: 641-828-8501**  
**Sales Manager: Stephen Leeds at 641-891-2441 or stevel@sfgiowa.com**





## PRODUCT SAFETY DATA SHEET



ROAD MAINTENANCE

### SECTION 1: Product and Company Identification

BEET 55C™ Liquid Organic Accelerator

**Product:** BEET 55C™

**Recommended:** Anti-icing/Deicing fluid

**Authorizing Company:** Smith Fertilizer & Grain  
1650 Quebec St., Knoxville, IA 50138 USA

For Emergency Assistance: 1-641-891-8560

For Other Information: 1-641-828-8508

### SECTION 2: Hazard Identification

NFPA — Hazard Identification: This system identifies the hazards in three categories: Health, Flammability and Reactivity, and indicates the order of severity ranging from 4, indicating a severe hazard, to 0, indicating no special hazard.

Ingredient(s): Trade Secret

CAS No.: --

NFPA: 0-0-0

### SECTION 3: Composition/Information on Ingredients:

Trade Secret

### SECTION 4: First-Aid Measures

**Route(s) of Entry:** Inhalation — none. Skin — unlikely. Eyes — yes. Ingestion — unlikely.

**Carcinogenicity:** NTP — no. OSHA — no.

**Threshold Limit Value:** See Section II

**Acute Oral Toxicity (rat):** Low acute oral toxicity; LD50 for rats is >5 g/kg.

**Skin Contact:** May cause irritation.

**Eye Contact:** May be irritating to eyes.

**Inhalation:** None

**Effects of Overexposure:** Acute signs and symptoms as listed.

### Emergency and First Aid Procedures:

**Ingestion:** If ingested, seek medical supervision.

**Skin Contact:** Wash skin with water and mild soap.

If irritation occurs, seek medical attention.

**Eye Contact:** Flush eyes with plenty of water for 30 minutes. Get medical attention if warranted.

**Inhalation:** Remove to fresh air. Seek medical attention if irritation persists.

### SECTION 5: Fire-fighting Measures

**Flash Point (Method Used):** Not applicable

**Flammable Limits:** LEL — not applicable. UEL — not applicable. Special fire fighting procedures: Wear proper fire-fighting equipment

**Unusual Fire and Explosion Hazards:** None

### SECTION 6: Accidental Release Measures

**Material is Released or Spilled:** All spills should be contained and picked up with earthen or other absorbent material and placed in suitable container.

**Waste Disposal Method:** Dispose per approved area regulations.

### SECTION 7: Handling & Storage

**Precautions Handling and Storing:** Spilled material may be slippery. Clean up spills completely before walking in the area of spillage.

**Other Precautions:** None

### SECTION 8: Exposure Controls/Personal Protection

**Personal Protective Equipment:** Protective clothing, gloves and safety eyewear protection are not required but recommended. Use appropriate NIOSH-approved respirator when needed. Respirator selection must be based on contamination levels found in the work area. Comply with OSHA standards 29 CFR 1910.134 Respiratory Protection and 29 CFR 1910.1000 Air contaminants Permissible Exposure Limits. Eyewash and Safety Shower should be available. Follow good housekeeping and manufacturing practices.

**Ventilation:** Use general or local exhaust ventilation to meet OSHA PELs or ACGIH TLV requirements.





## PRODUCT SAFETY DATA SHEET



ROAD MAINTENANCE

SECTION 9: PHYSICAL & CHEMICAL PROPERTIES	
Boiling Point (F)	Not available
Vapor Pressure (mmHg)	Not available
Vapor Density (Air=1)	Not available
Solubility in Water	Appreciable
Appearance and Odor	Dark aqueous solution; sweet odor
Specific Gravity (H <sub>2</sub> O=1)	1.275–1.34
Evaporation Rate (n-BuAc=1)	Not available
Melting Point	Not available
pH	5.0 – 10.0

**SECTION 11: Toxicological Information:** Available upon request

**SECTION 12: Ecological Information:** Available upon request

**SECTION 13: Disposal Information:** Available upon request

**SECTION 14: Department of Transportation — Classification:**  
Classification Two

**SECTION 15: Regulatory Information:** Available upon request

**SECTION 16: Other Information**

### SECTION 10: Stability and Reactivity

**Stability:** Stable

**Conditions to avoid:** None

**Incompatibility (Materials to Avoid):** May be corrosive to light metals.

**Hazardous Decomposition Products:** Thermal decomposition may produce oxides of carbon.

**Hazardous Polymerization:** Will not occur.

**SMITH FERTILIZER & GRAIN COMPANY, INC. | SFGIOWA.COM**

1650 Quebec Street, Knoxville, IA 50138 | P: 641.828.8508 F: 641.828.8501

Sales Manager: Stephen Leeds | P: 641.891.2241 | stevel@sfgiowa.com

SDS BEET55C™

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Smith Fertilizer & Grain Approved 12/11/15 CL

